

**TOP BULL**—The grand champion and senior champion bull at the recent '81 Expo in Rapid City, S.D., was KBLI Domino 907. Lone Star Herefords of Henrietta, Texas, and TJ Herefords of Ringling, Okla., are the owners of this 3/8/79 son of CH Domino 439. (Staff photo by Jay Purchase)

## Pilot program proposal will approve meat, poultry labels

An official of the U.S. Department of Agriculture's food safety and inspection service told CNS recently he expects FSIS to propose making permanent a pilot program just concluded under which in-plant inspectors were temporarily empowered to approve final labels for meat and poultry products.

Under that pilot program the inspectors could approve such labels if a preliminary label was previously approved by FSIS' label review office in Washington. The inspectors were also authorized to approve simple labels, such as those for meat products containing only one ingredient.

Robert Hibbert, FSIS director of standards and labeling said that an FSIS task force has recommended that the program be made permanent. However, he said he did not know if a proposal would be made to initially implement the program nationwide or to phase in the program beginning with just a few of USDA's inspection regions.

Joan Schwing, Hibbert's assistant, said the task force determined that the pilot program cut down on the red tape facing the meat industry in label approvals. It also cut down on the work load of the Washington label approval office, allowing personnel there to devote more time to approve more complex labels, she said.

Schwing said the task force recommended that a permanent in-plant label approval program, if adopted,

## IBBA to support checkoff program

The International Brangus Breeders Assn. (IBBA) has joined the force with other organizations to support the \$0.25 voluntary beef checkoff plan.

Members of IBBA will voluntarily contribute \$0.25 per head to the Beef Industry Council (BIC) of the Meat Board on all Brangus cattle sold. The money is to be collected by either the seller or sales manager. Money should be remitted directly to the National Livestock and Meat Board with the completed Beef Promotion Reporting Form. These forms may be obtained from the National Livestock and Meat Board, 444 N. Michigan Avenue, Chicago, Ill. 60611. If a seller decides not to contribute he may become an exempt seller, if he meets the rules of the BIC.

## Cattle—highest exposure to rabies, recent report shows

Skunks are the primary source of rabies virus in North Dakota. They pose the largest threat of exposure to our domestic livestock and pets. From June 1, 1980 to May 31, 1981, of 296 skunks examined in the state for rabies, 87% or 258 had the rabies virus. There were 286 confirmed rabies cases in North Dakota during that period in wild animals with three bats, three wolves, one racoon and one badger accounting for the remaining rabies cases.

"It is interesting to note that out of 82 confirmed rabies cases in domestic animals, 55 were among cattle," said Kurt Wohlgenuth, extension veterinarian from North Dakota State University, Fargo.

"This fact tells us two things. Cattle have a greater chance of being exposed to rabies than any other domestic animal and there is not a great incidence of rabies among dogs and cats as they are vaccinated far more consistently than any other domestic animal." Only seven dogs of 122 examined in the past year had rabies. Of 282 cats examined, only 13 had rabies.

"Animals, particularly farm animals such as dogs and cats, should be pro-

ected by making sure they are vaccinated for rabies," Wohlgenuth advised. "Dogs and cats can be vaccinated as early as four months of age. While there is a vaccine approved for use in cattle, I don't believe it is economical to use it."

How should we deal with an animal that we think may have been exposed to rabies such as a dog, especially a farm or hunting dog, that we either think or know has been exposed to a skunk?

The first thing to do is to find out if the dog was properly vaccinated. "Suppose a non-vaccinated dog was known to have been exposed to a skunk which was probably rabid. I think if we are to be humane to that dog and more importantly protect ourselves, there may not be any other alternative but to destroy that dog. If a person doesn't want to kill a dog that wasn't vaccinated, the exposed dog should be confined, quarantined and observed for up to six months because the rabies virus can be incubated in the animal that long. There have been confirmed cases where an animal was bitten six months ago and only now exhibits signs of rabies."

"If you have a dog that has been properly vaccinated and immunized against rabies and this dog has encountered a skunk (more likely a rabid skunk) the best thing to do would be to get advice as to what to do from the veterinarian who has vaccinated the dog. Some veterinarians may like to booster that vaccine following exposure to rabies although it may be best at times to destroy that dog because even a vaccinated dog could, under certain rare conditions come down with the rabies virus," Wohlgenuth explained.

Livestock owners should protect themselves from

being exposed to rabies. If a cow is affected by rabies (it cannot swallow or drink) it is of utmost importance that the livestock owner protect himself by not sticking his hand in the mouth of the cow. This practice should definitely be avoided to prevent unnecessary exposure to the rabies virus.

"Rabies appears to be a year-round problem in North Dakota," Wohlgenuth explained. "We have had a significant number of occurrences during the fall and winter, although there is a peak in incidence during the spring and summer."

Livestock owners should protect themselves from



**SHOWMANSHIP**—Bill Pindergrass, Blaineville, Tenn., won the national showmanship contest at the Centennial Hereford Expo held recently at Rapid City, S.D. (Staff photo by Jay Purchase)

## Comments

High interest rates may have ruled out any short-term improvement in the livestock economy, but at least there are glimmers of hope. The new law has agricultural benefits, and there are expectations of lower interest rates and a better business environment for stockmen.

The most sweeping tax cut in history became law on Aug. 13 when President Reagan signed the legislation. Several of the changes brought about by the new law will affect agriculture.

Depreciation will be greatly accelerated: Light trucks and autos will be depreciated in three years, equipment and single purpose farm structures in five years, and buildings in 15 years. Options are provided if a longer depreciation schedule would be advantageous. A limited amount of personal property purchases can be written off in the year of purchase rather than depreciated. The investment tax credit has been adjusted to fit the new faster depreciation schedules: Items with a three-year life get a 6% credit, those with a five-year life or more get 10%.

Changes in estate and gift taxes include increases in the estate tax exemption which will reach \$800,000 by 1987, unlimited transfer by gift or inheritance to a spouse, the annual exclusion from gift tax is raised to \$10,000, and a reduction in the maximum estate tax rate in steps from the current 70% to 50%.

Special agricultural use valuation for estates will include an increase in the allowable difference between fair market value and agricultural value to \$750,000 by 1983, up from the present \$500,000. Eligibility of property for the agricultural use valuation will be extended to cover situations where the land was farmed by a family member prior to the death of the owner.

The period in which IRS may recapture benefits if property is no longer used for agricultural purposes will be reduced from 15 to 10 years. And finally, imputed interest on sales of land between members of the same family will be limited to 7% if sales do not exceed \$500,000 in a calendar year.

The livestock economy is not yet home free. It will be 1982 before significant tax breaks take effect—and sustained tight money may yet prove more harmful to ranching and feeding than it has seemed to so far. Nevertheless, the new tax law could mean better management and improved efficiency for a sizable segment of the U.S. cattle industry.

## P.I. livestock expo entry deadline near

Plans are underway for this year's Pacific International Livestock Exposition in Portland, Ore. Over 125,000 visitors are expected to tour the Oct. 10-17 exposition where an estimated 3,000 head of livestock will be shown.

According to General Manager Dick Rathbun, this year's P.I. will feature new exhibitors, entertainment, advertising and "lots of enthusiasm."

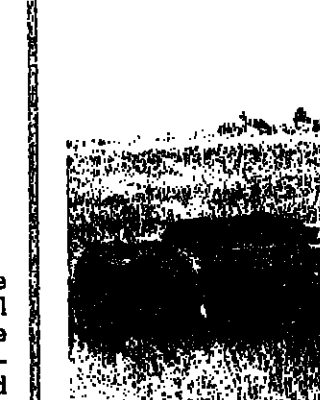
An animated "Meet Me At The P.I." theme is backed by a song and lots of activity. Over \$100,000 in premiums will be awarded over eight days of American Horse Show Assn. events, an exciting mix of college and R.C.A. pro-rodeo action, and virtually continuous judging of almost all recognized breeds of livestock, plus rabbits, poultry, pigeons, and waterfowl. A new highlight event this year is dogs working sheep over an obstacle course by voice and hand signals.

The show also features hundreds of agricultural exhibits, guided tours of the livestock barns, and a tots barnyard where over 30,000 kids visited a myriad of baby animals last year.

The P.I. will host special guest and Dallas Cowboy pro-football great, Walt Garrison; renowned culinary entertainer Merle Ellis "The Butcher"; the Great Northwest Chili Cook-off competition; a Lone Star Saloon with live country western music and dancing; and special religious services.

A Cattlemen's Day will be hosted by the P.I. and Oregon Cattlemen's Assn. President Ray French in honor of those attending the regional Cattlemen's Association meetings. Bill Swan, president of the National Cattlemen's Assn. will be a featured guest.

The entry deadline for this year's Pacific International is Sept. 9. For additional entry information contact Dick Rathbun at 503/286-8301.



**BEEF PRICE DOWN**—The mid-August retail beef price average on five cuts of beef was \$0.01 per lb. lower than a month earlier, according to a 10-city supermarket survey conducted by the National Cattlemen's Assn., reports CNS. The survey showed that the average beef price was \$2.49 per lb. on Aug. 13 compared with \$2.50 per lb. on July 9.

## Brucellosis classification:

## Subcommittee calls for substantial changes

A U.S. Animal Health Assn. (USAHA) subcommittee has recommended substantial changes in the rules governing the brucellosis state classification system, a USDA official told CNS.

That classification system, unveiled in May, is scheduled to take effect Jan. 1. Under that system, states would be placed into one of three categories—A, B or C—depending on the incidence of brucellosis, a disease that attacks the reproductive system of cattle, causing spontaneous abortion and reduced fertility.

The changes recommended by the subcommittee would move the states from the current

rules for intrastate cattle movement for states in the "B" and "C" classifications, those with the highest incidence of brucellosis, the official said.

Bill Johnson, senior staff veterinarian for cattle diseases in USDA's Animal and Plant Health Inspection Service told CNS that subcommittee recommendations will be considered at the Oct. 11-15 meeting of USAHA's brucellosis committee in St. Louis.

Under the original provisions of the classification system, cattle moved intrastate in a "B" state would have to be tested for brucellosis once before movement and quarantined and tested again after movement.

For movement of cattle within "C" states, these provisions would require two tests before movement at 30-day intervals and would require a quarantine and a re-test after movement.

He said the subcommittee's proposal to make "B" and "C" intrastate movement requirements the same probably would be a subject of controversy at the October meeting. That proposal, if adopted, could lengthen the time it would take to eradicate brucellosis in the high-incidence states. Johnson said the movement rules of the classification system were only minimum standards and that states would be free to

implement any additional statewide regulations they might deem necessary to help eradicate the disease. He said USDA will refrain from taking an official position on the subcommittee recommendations until after hearing the views and information presented at the full committee meeting in October.

Johnson said if USDA saw the need for any modifications in its plan, it would work quickly to obtain public comment on the modifications so the new plan could still go into effect Jan. 1.

Under that plan "A" states would be those states free of brucellosis, and "B" states would be those states with a low incidence of the disease. (Continued on page 7)

## WESTERN LIVESTOCK JOURNAL

News • Trends • Sales • Shows • Markets

August 31, 1981

Western Edition

Vol. 50, No. 44

## Canadian cattle producers unite to limit U.S. imports

Imports of U.S. cattle into Ontario, Canada, have drastically increased this year and Canadian feedlot operators and cow/calf producers have united in an effort to limit the imports, according to Canadian cattle industry sources.

Imports of U.S. slaughter cattle, primarily into Ontario, Canada's largest importer of U.S. cattle, have increased to 111,352 head from 18,401 last year, according to figures provided by Can-Fax, a cattle marketing analysis firm in Toronto.

"We saw that our cattle industry was going to get into a very desperate and grim situation," said Jim Harkness, feedlot operator and spokesman for the Ontario Cattlemen's Action Committee in Harrison, a splinter group of the Ontario Cattlemen's Assn. (OCA).

Harkness said the action committee is not only focusing on limiting imports, but is opting for a supply management system that includes various marketing and price control techniques.

The committee's main objection is that, until recently, U.S. slaughter cattle prices were comparable to Ontario's prices, Harkness said, and packers have been importing at a disadvantage.

Harkness said that 17.7% of the cattle slaughtered in Ontario during the first six months of 1980 were U.S. cattle. Whether it be cattle, automobiles or refrigerators, 17.7% of a product from the outside will disrupt any market," he said.

## USDA hopeful grading proposal will clear within dept. by Sept. 1

USDA is hopeful its new beef grading proposal can be cleared within the department as early as Sept. 1, CNS learned recently in an interview with the administrator of USDA's Agricultural Marketing Service (AMS).

AMS Administrator Mildred Thymian and members of the AMS staff present at the interview declined to disclose any details of the proposal. However, Thymian said USDA had considered the views of

cattle producer groups and related organizations in developing the proposal.

She said she viewed beef grades as a marketing tool for cattlemen to "give them something to shoot for" and also as an aid to allowing them a reasonable return on their investment. However, Thymian said that grades should also serve as a buying tool for the consumer.

She said one of the reasons USDA had been able to act relatively quickly

in developing a grading proposal was the amount of background information and research that had been put into the subject of grading by the cattle industry and others.

Responsibility for administering U.S. food quality grades was recently transferred from USDA's Food Safety and Quality Service, formerly the Food Safety and Quality Service, to the AMS.

Once the proposal has (Continued on page 7)

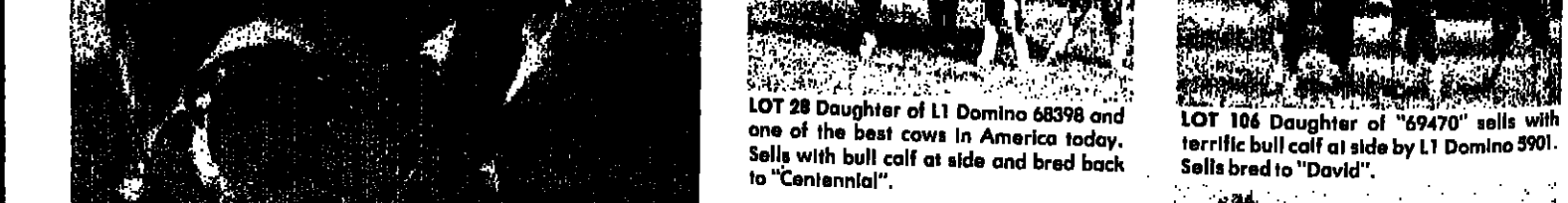
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## National Food Safety Meeting

A national seminar on participation by the United States in the Codex Alimentarius Commission will be held Sept. 15 and 16 at the USDA headquarters building in Washington, D.C.

The Codex commission works to develop international food standards that will promote worldwide food safety and international trade in food products, according to Eddie F. Kimbrell, associate deputy administrator of USDA's Agricultural Marketing Service. According to Kimbrell, the purpose of the meeting is to assess the past and future role of the U.S. in the commission.

## National Golden Spur Award

The National Golden Spur Award weekend Sept. 18-19 in Lubbock, Texas, is expected to draw more than 3,000 visitors to the main events—a Livestock and Money Symposium, the National Golden Spur Award and Prairie Party and Ranch Day.

The 1981 events also will include a private collector's show of Western art, an afternoon for Junior Wranglers, and food Western style—including a cowboy breakfast—by Texas' famous Perini Ranch Catering.

Tickets for the National Golden Spur Award and Prairie Party, for the Livestock and Money Symposium and for a cowboy breakfast on Ranch Day may be obtained from the Ranching Heritage Assn. To inquire or purchase tickets write: National Golden Spur Award, Ranching Heritage Assn., P.O. Box 4499, Lubbock, Texas 79409.

## Oregon Limousin Breeders

The first display of Limousin cattle in the state of Oregon will be held through Sept. 2 at the Oregon State Fairgrounds, the newly formed Oregon Limousin Breeders Org. has announced.

A group of seven registered Limousin cattle from throughout the state will represent the breed. The display will include animals of various ages; a cow/calf pair, a yearling heifer, a yearling bull, a mature bull, and two young cows. There will be an information booth and Limousin breeders from throughout Oregon will be on hand to provide information.

The Oregon Limousin Breeders association will also host a sale of registered Limousin cattle (the first in the state) at Hermiston Northwest Livestock Auction Yards on Nov. 7.

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## Cowden Educational Fund

The Cowden Educational Fund, designed to perpetuate the ideals and goals of E. Ray Cowden, has been established at John C. Lincoln Hospital by an initial contribution from Valley National Bank, Phoenix, Ariz. Cowden, who recently celebrated his 90th birthday, is a long-time Arizona cattleman and participant in civic affairs.

## Lamb Marketing Workshop

Sheep producers from California, Oregon, Washington, Arizona, and Nevada will meet Sept. 15-17 in Sacramento, Calif., to discuss marketing problems, trends, and opportunities in their industry.

Further information about the Western Lamb Marketing Workshop can be obtained by contacting the California Wool Growers' Assn. 916/482-9680, California Farm Bureau Federation 916/924-4090, or University of California Cooperative Extension 916/762-1278.

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U.S. leads in potential  
to increase agriculture

U.S. potential to increase farm production and exports surpasses that of all other agricultural exporting countries, an agricultural economist said recently, reports CNS.

John Mitchell, an agricultural economist from Michigan State University, said export competition will remain strong, but U.S. competitors will not increase exports enough during the next five years to displace a large amount of U.S. grain.

Mitchell told a U.S. Feed Grains Council meeting the U.S. has surprisingly continued to expand crop acreage the past two to three years, implying that total acreage expansion has not peaked as had been widely thought, Mitchell said.

Expanded acreage will come through increased double-cropping and conversion of rangeland to crop production. Resulting higher grain export availability will be useful in meeting the market potential of middle income developing countries such as Mexico, South Korea, Taiwan and several Organization of Petroleum Exporting Countries. The trend to import feed grains rather than food grains that began in the 1970s will continue into the 1980s, he said.

## Red Meat exports; higher next year

Nicaragua's 1982 red meat exports are expected to be 16.25 million tons, compared with the projection of 14.77 million for 1981, the U.S. agricultural attaché in Guatemala said, reports CNS.

The attaché said in a recent report that red meat

exports in 1981 are expected to be down from 1980 levels of 23.63 million tons because of lower export prices and reduced production. But as economic conditions improve and slaughter increases, red meat exports will show an increase in 1982, the attaché said.

Mitchell cautioned the audience about China's unknown market potential. Dramatic changes in China's buying habits would alter the current forecasts, but scarce data makes it virtually impossible to predict Chinese demand.

Exports in 1981 are expected to be down from 1980 levels of 23.63 million tons because of lower export prices and reduced production. But as economic conditions improve and slaughter increases, red meat exports will show an increase in 1982, the attaché said.

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"Beefmasters, and the Commercial Cattle Industry — What Lies Ahead?" An unrehearsed panel discussion by knowledgeable participants representing various segments of the beef industry, and observation and discussion of purebred and crossbred Beefmaster cattle will give insight into BBU Beefmaster's role in the West.

For more information contact:  
John Arcularius Howard Arcularius  
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10:00 a.m.—Sale Okanagan Falls Stockyards, Okanagan and Princeton Area Ranches  
3:00 p.m.—Sale Glenrose Ranches and Winfield Ranches, Kelowna

Tuesday, September 22

10:30 a.m.—Kamloops Stockyards, Kamloops/Catch Creek, and North River Area Ranches

Wednesday, September 23: Nicola Valley Area

11:00 a.m.—Quilchena Cattle Co. Ranch  
1:30 p.m.—Douglas Lake Cattle Co. Sale  
1:30 p.m.—Douglas Lake Cattle Co. Sale  
5:00 p.m.—Reception, Kamloops Stockyards

Thursday, September 24

10:30 a.m.—Sale at Williams Lake Stockyards, Cariboo Area Ranches

Friday, September 25

10:30 a.m.—Basque Ranch, Ashcroft  
1:00 p.m.—Indian Gardens Ranch, Savona

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she has a heifer calf show prospect by Gold Standard  
Enforcer 107H. "5174" weighed 1740 pounds on May 1,  
1981 and is a definite transplant candidate. Bred back to  
Enforcer 107H.



OR  
Lady  
Vic  
K74 D 151

Including the service of DUPLICATION 476L, a full brother to Enforcer  
107H 476 L will be the service sire on a majority of the cows with their  
first calves. A son of Victorious K47 U81 and out of BT L1 Advancer 12H's  
mother will be used to cover the cows after they have been bred AI.

## Reference Sires

BT PRL Driver 526L  
Enforcer 107H  
Justin Banner  
Victorious K47 U81

BT CL Domino 16G  
Cherne Norden 10G  
ET L1 Advancer 12H  
Vindicator

Auctioneers: Eddie Simms and Ken Troutt

Jerry York and Don Doris  
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# Truck owner-operators debate on extortion control at loading docks

Warehousemen, truck owner-operators and others presented widely differing views of the Interstate Commerce Commission (ICC) on the extent to which perishable commodity haulers encounter extortion at loading docks, reports CNS.

The ICC received these statements in response to a June request for public comments to use in compiling a study assessing the success of the Motor Carrier Act of 1980 in deterring illegal "lumping."

Lumping is a practice under which truckers are forced to pay fees at docks for the privilege of loading or off-loading their trucks or to have other do so. The 1980 act makes it illegal for anyone to coerce a driver either to load or unload a vehicle or to be coerced to pay someone else to perform that service.

The American Farm Bureau Federation, several truck owner-operators, The American Frozen Food Institute, the National Potato Council and Smith and Solomon Trucking Co. all said the 1980 law has had little, if any, success in deterring lumping.

Clay Hyder Trucking Lines Inc. and Commercial Carrier Corp. told the ICC that the anti-lumping provisions of the act had been partially successful in curbing loading and unloading abuses. Lumping is not as prevalent as it was before

passage of the motor carrier act and lumper charges are not as high as they were before the measure was adopted, the two firms said.

The Frozen Food Institute said lumping is particularly prevalent in the San Francisco Bay area, Los Angeles and in the north-eastern U.S., particularly in New York City. Comments submitted on behalf of several owner-operators cited problems with lumpers at meat packing establishments, wholesaler groceries, food manufacturing firms and produce markets. The owner-operators also named New Jersey, Boston and Cleveland as areas where they encountered illegal lumpers.

The Farm Bureau Federation said truckers delivering perishable commodities to a receiver's docks often are required to pay lumpers between \$50 and \$100 for the privilege of unloading their vehicles promptly. In many cases, owner-operators are forced to do business with lumpers in early morning hours outside the gates of a receiver's unloading docks or face hours of delay in unloading if they refuse to pay the lumpers.

The federation said it was certain that if the ICC investigated the pervasiveness of lumping, the ICC would recommend legislation requiring shippers to

load and receivers to unload unregulated trucks hauling meat and poultry. The federation had lobbied for inclusion of such a provision.

Currently, truckers of perishable commodities generally are responsible for loading and unloading their trucks unless otherwise specified in the contract.

A law firm representing an unidentified group of carriers, owner-operators and drivers said its clients thought a shipper-load, receiver-unload rule generally would be a good idea.

However, the National Candy Wholesalers Assn., Four Meat Packing Firms, the Eastern Industrial Traffic League Inc., the Retail Bakers of America, the International Assn. of Refrigerated Warehousemen and Hunt-Wesson Foods objected strenuously to any regulations that would require shippers to load and receivers to unload trucks transporting perishable commodities could be cured by more vigorous enforcement of current law.



**NEW POSITION**—Tracy Holbert, College Station, Texas, has been hired as director of field services for the International Brangus Breeders Assn. (IBBA). Holbert's responsibilities as director of field services will include supervision of foreign marketing and the Brangus Herd Improvement Record program, assisting in organization of field days, seminars, and educational events, new breeder communication and beef promotion.

**CORRECTION:** In last week's article "demand for ungraded soars: registers ring with big sales" paragraph three should have read: "Safeway does sell ungraded beef in all its divisions with the exception of the Dallas and Seattle markets."

## Prize lists here

The 1981 Canadian Western Agribition Prize Lists are now available. The prize list has been mailed to past exhibitors, and is available upon request from the Canadian Western Agribition office in Regina, Saskatchewan.

Canadian Western Agribition will be held in Regina, Nov. 28-Dec. 4, 1981.

For further information, contact: Maxine Ponsford, entry supervisor, Canadian Western Agribition, Box 3636, Regina, Sask. S4P 3J8, 308/565-0565.

**40 Head of Polled Herefords Sell Sunday, Sept. 6 6 p.m. Sacramento, Calif.**  
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# Canadian cattle producers unite to limit U.S. imports

(Continued from page 1)

Ontario have reduced kills to 75% of their normal capacity and one large packer closed operations for two weeks. The reason, he said, was poor profit margins and difficulty moving beef because of poor demand.

The packer source said some major chain stores reduced beef prices \$0.20 to \$0.30 per lb. two weeks ago to stimulate consumer buying of beef. Consequently, the source said, demand has improved and dressed beef prices have been slightly supported.

Other sources said because of the current poor demand for beef at the consumer level, packers have practically vacated the U.S. markets during the last few weeks and imports have been limited. Feedlot sources in the Northeast Corn Belt confirmed that recent Canadian interest in U.S. cattle has been limited.

Canadian packers will only re-enter the U.S. market when they can figure a profit, which may be later this year, said Ross Carroll, a market analyst with Can-Fax.

Hedley of the OCA said that because many feedlots are declaring bankruptcy and there is some unrest in the industry, supply management advocates are increasing.

"Part of supply management is controlling imports of U.S. cattle, but politically, we just can't close the borders," he said.

Other sources agreed and said Canada cannot restrict imports of cattle because it

would affect the trade balance. Canadian cow/calf producers export many feeder cattle to the U.S. each year, the sources said.

Hedley said the imports of U.S. cattle have been large before but the industry has always been able to regain its footing. What makes Canada's cattle industry situation so critical now, he said, is that most of the feedlots are on small land bases and the operators cannot survive under the current economic strains.

The average-sized feedlot in Ontario has a capacity of 100 head and many lot owners have cut capacity in half to cope with the situation, Harkness said.

Carroll said the Canadian feedlot industry is not current and there are many cattle ready for market. Therefore, slaughter cattle prices will be depressed during the next few weeks, he said.

He said many cow/calf producers are liquidating their herds in view of the poor demand for beef and the sluggish economy.

"Bankers will begin to pressure many feedlot operators and cow/calf producers to liquidate," he said.

Canadian feeder and stocker cattle prices, Carroll said, will be pressured this fall because of increased supplies, and "it will be a buyers' market."

Other sources said feedlot operators will be extremely selective when buying feeder cattle this fall and ranchers will stand to lose money on feeder cattle.

# USDA pushes beef grade proposal plan

(Continued from page 1)

cleared the internal USDA review process, it may have to be sent for regulatory review to the Reagan administration's Office of Management and Budget. OMB review has become standard practice for regulatory proposals that could be expected to have a "major" impact on the U.S. economy.

The National Cattlemen's Assn. earlier this year petitioned USDA for changes in the USDA beef grading structure. In that petition, the NCA asked USDA to make changes in beef grade standards that would allow a slightly leaner type of beef to qualify for the quality grade "U.S. Choice."

A consumer group, the Community Nutrition Institute, recently sent a petition to USDA asking the agency to maintain the current grade standards but to change the names of the leaner grades to end "Discrimination against leaner, low-cost beef." The institute asked USDA to change the current grade "U.S. Good" to "U.S. Choice Light" and the "U.S. Standard" grade to

"U.S. Lean." Trade organizations representing both buyers and sellers of high-quality beef for the Hotel and Restaurant Trade generally have opposed changes in grade standards. These groups have said that the inclusion of leaner beef in the choice grade would make beef grades a less valuable barometer of actual beef quality.

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## Beef exports to continue decline

Australia's 1981 and 1982 beef and veal exports will continue to decline from 1980 levels, the U.S. agricultural attache in Canberra said.

In a recent report, the attache said 1981 Australian beef and veal exports will total 705 million tons carcass weight equivalent (cwe.), compared with 1980 exports of 840 million tons cwe. Australian 1982 exports are expected to decline further to 700

million tons cwe., the attache said.

Weak prices and unfavorable weather conditions caused Australian cattle producers to liquidate herds, and herd rebuilding is at a slower pace than expected, the attache said.

Exports to the U.S. in 1981 are forecast at 275,000 tons, compared with 358,748 tons in 1980, the attache said. The attache said beef and veal exports to the U.S. in 1982 are forecast at 273,000 tons.

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## "Here's our personal invitation... for you to join WLJ's Southwest Ranch Study Tour, October 11-17, 1981"

**Routing and Hotels**  
Oct. 11, Sunday..... El Paso - Rodeway Inn  
Oct. 12, 13,  
Monday & Tuesday..... Alpine - Sunday House and Ponderosa Motel

Oct. 14, Wednesday..... Carlsbad - Stevens Motel  
Oct. 15, Thursday..... Roswell - Sally Port Inn  
Oct. 16, Friday..... Ruidosa - Holiday Inn  
Oct. 17, Saturday..... Return to El Paso

### Ranch Visits and Touring:

**SUNDAY, OCTOBER 11**  
Check-in and Registration at the Rodeway Inn, El Paso, Texas, located off Interstate 90. Optional: Lunch and shopping in Juarez, Mexico. "Get Acquainted" cocktail party and dinner Sunday evening.

**MONDAY, OCTOBER 12**  
Early 7:30 a.m. board air-conditioned buses for approximately three hour trip through West Texas cattle country to lunch at Rite Ranch south of Marfa, then viewing cattle and horses on this historic ranch owned and operated by the Jim White family. Early in the 1900s Mr. White's father acquired his first and only Hereford seed stock from Guyford & Simpson in Missouri and from Curlee Hereford in Kentucky. The descendants of these cattle have remained as a "closed herd" to this time. Finally, that day, we'll inspect some cattle at the sale headquarters at the Highland Hereford Assn., Marfa, one of the oldest and continuing active regional Hereford associations. Dinner and rest two nights at Alpine, Texas.

**TUESDAY, OCTOBER 13**  
A full day, departing from Alpine at 8:00 a.m. and visiting three ranches in the area. These include the 101 Ranch, Marfa, McKnight Ranch Co., Fort Davis, both of which raise commercial Hereford cattle, with the first ranch call at Williams Brangus, Fort Stockton, where we'll view one of the largest and best herds of Brangus cattle to be seen anywhere.

**WEDNESDAY, OCTOBER 14**  
8:00 a.m. departure, with first stop at Largent Hereford Ranch, Fort Davis. The Largent family has been among the most successful and widely known Hereford families in the cattle business. Russ Largent will be our host and he'll be showing some of his cattle as well as some draft horses that are being used on the ranch. Lunch follows at McElroy's and then out into the West Texas range country with a call at McElroy Ranch. (Which was first developed by Alan Savory in Africa, and in just a few years' time he had more than doubled his grazing capacity. The cattle here been McElroy's only source of income.)

**THURSDAY, OCTOBER 15**  
Literally morning, departure from Guadalupe will be 8:00 a.m. and then tourist visit to Carlsbad Caverns with lunch 7:00 a.m. underground. Following afternoon at Burns, Ruidosa, Ruidosa, N.M., home of the 30 million dollar syndicated Ruidosa, winner of the world's highest horse race, the All American Futurity at Ruidosa Downs and 27 out of 28 races as a two-year-old. Owners of this ranch include the legendary Oklahoma horseman (and settler), Walter Murphree, Harriet Puckham and Leonard Bush, DVM. The ranch is managed by Joe Murphree.

**FRIDAY, OCTOBER 16**  
8:00 a.m. departure for drive to Diamond A Cattle Co. Brangus headquarters, Tinsie, Owner of the extensive Diamond A cattle and properties in Robert O. Anderson, for many years executive officer and chairman of the board of ARCO Oil Company. Joe Mills will be our host at these beautiful headquarters. Then for a real treat, lunch at Tinsie's Restaurant, one of the most beautiful and interesting restaurants in all the Southwest. The afternoon will be spent at another commercial and registered Brangus operation at the Block Ranch, north of Carlsbad, N.M. Mr. and Mrs. Hap Canning will be our hosts. That night at the Holiday Inn, Ruidosa, Ruidosa is home for the All American Quarter Horse Futurity, high in the pine-covered New Mexico mountains and just adjacent to the Mesquero Apache Indian Reservation.

**SATURDAY, OCTOBER 17**  
Buses depart 8:00 a.m. this morning for drive through Mesquero Apache Indian Reservation on our way to our last ranch call of the trip which will be Harvey Ranch. Phil Harvey, Jr., and Wayne Gifford will be our hosts at this ranch. On our pre-trip trip last June Phil told us that he will give some history of the

Indians and the settling of this year. In addition to the registered Herefords, there are also commercial cows and some of these have been bred to Simmental bulls.

Five and a half days of travel through the historic West of Texas and New Mexico—cattle country which most people have never seen before. On the Texas portion of the tour you'll be traveling in the highest area of this big state, elevations from 4,700 feet or more. Typically, it is wide open country that will carry a half dozen cows to the section or less. We'll see all kinds of operations and really all kinds of country.

While the tour itinerary is loaded with ideas and information, there will be plenty of time for relaxation and fun with a grand group of stockmen and their families. It is a wide open country that will carry a half dozen cows to the section or less. We'll see all kinds of operations and really all kinds of country.

### COUNT ME IN... OCTOBER 11-17, 1981—WLJ'S SOUTHWEST RANCH STUDY TOUR.

I understand the \$545.00 package price is per person based on double occupancy and includes all hotel accommodations and transportation from El Paso, Texas, following the route of the itinerary to return. Meals include all breakfasts and lunches. Dinners arranged Oct. 11, 12 and 13. Three dinners to own account.

To make your reservation(s) and U.S. \$545.00 per person. Cancellations after Sept. 15 are subject to a \$35.00 service fee.

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400 Livestock Exchange Bldg., Denver, Colorado 80216

## Subcommittee calls for substantial plan changes

(Continued from page 1)

effective surveillance and prevention program. Animals from these states would be free to be moved into any other states without testing.

The "B" states would be those that have modified-certified states, thus having a herd infection rate of no more than 1%, with no single county having an infection rate higher than 2% annually. "C" states would be those that do not meet "A" or "B" requirements but are making

progress in reducing the prevalence of brucellosis. Johnson said the USAHA subcommittee recommended changes in the classification planned "A, B or C" designations to a four-classification system—"Free, A, B, or C."

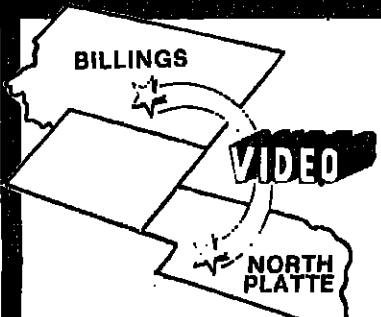
The subcommittee proposed the use of these four categories because they thought the herd infection rates that would come under the current "B" classification represented too wide a range of variation.

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## 3rd Annual NEBRASKA-WYOMING VIDEO

Feeder Cattle Contract Auction  
Holiday Inn - 10 a.m.  
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FRIDAY, SEPTEMBER 11, 1981

Pre-Showing for Buyers and Consignors and no host dinner—6 p.m.  
Holiday Inn, Thursday, SEPTEMBER 10  
Featuring Feeder Yearlings, Calves, Bred and Open Heifers

## PAYS VIDEO Feeder Cattle Contract Auctions

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## 6th Annual MONTANA VIDEO

Feeder Cattle Contract Auction  
Public Auction Yards - 1 p.m.  
Billings, Montana  
FRIDAY, SEPTEMBER 25, 1981

Pre-Showing for Buyers and Consignors and no host dinner—6 p.m.  
PAYS, Thursday, SEPTEMBER 24  
Featuring Feeder Yearlings, Calves, Bred and Open Heifers

Some of our typical consignments include:

|  |  |   |  |  |
|--|--|---|--|--|
| 1200 Black & BWV Yrig Steers<br>Est wt: 700-725<br>Dai: Oct. 1   | 500 Mixed Htd Calves<br>Est wt: 450-475<br>Dai: Nov. 15            | 825 Angus & BWV Yrig Steers<br>Est wt: 725<br>Dai: Oct. 1       | 3000 Yrig Crossbred Steers<br>Est wt: 725<br>Dai: Oct. 1-10        | 2500 Yrig Steers<br>Est wt: 725-750<br>Dai: Sept. 20-25                |
| 1200 Htd & Cwv X Steers<br>Est wt: 725<br>Dai: Oct. 1-5          | 100 Mixed Longhorn Cross Calves<br>Est wt: 400-425<br>Dai: Nov. 15 | 750 3-Way Cross Yrig Steers<br>Est wt: 610<br>Dai: Oct. 1-5     | 375 Crossbred Steer Calves<br>Est wt: 350<br>Dai: Oct. 20-Nov. 10  | 140 Yrig Steers<br>Est wt: 725-750<br>Dai: Sept. 20-25                 |
| 110 Crossbred Yrig Steers<br>Est wt: 600<br>Dai: Oct. 25         | 180 Angus Chianina Bull Calves<br>Est wt: 800<br>Dai: Oct. 5-20    | 180 Yrig Htd Steers<br>Est wt: 725<br>Dai: Oct. 20-Nov. 10      | 275 Crossbred Heifer Calves<br>Est wt: 350<br>Dai: Oct. 20-Nov. 10 | 141 Crossbred Yrig Steers<br>Est wt: 725<br>Dai: Buyers Option         |
| 200 Htd & BWV Steers<br>Est wt: 725<br>Dai: Sept. 25             | 120 Yrig Crossbred Feeding Bulls<br>Est wt: 800<br>Dai: Oct. 5-20  | 350 Yrig Htd & Cwv Steers<br>Est wt: 725-750<br>Dai: Oct. 1-15  | 1500 Htd & BWV Yrig Steers<br>Est wt: 725<br>Dai: Sept. 25-Oct. 1  | 240 BWV Htd Steer Calves<br>Est wt: 450<br>Dai: Nov. 1                 |
| 1450 Open Yrig Heifers<br>Est wt: 750-775<br>Dai: Oct. 1-5       | 120 2 Year Old Feeding Bulls<br>Est wt: 1200<br>Dai: Oct. 5-20     | 260 Htd Yrig Steers<br>Est wt: 600<br>Dai: Oct. 1-10            | 150 Yrig BWV Heifers<br>Est wt: 725<br>Dai: Sept. 25-Oct. 1        | 200 Angus & BWV Yrig Heifers<br>Est wt: 800<br>Dai: Sept. 24-Oct. 5    |
| 350 Crossbred Calves<br>Est wt: 450<br>Dai: Oct. 10-20           | 150 Mixed Calves<br>Est wt: 350<br>Dai: Oct. 15                    | 125 Black & BWV Heifer Calves<br>Est wt: 450<br>Dai: Oct. 20-25 | 275 BWV Steer Calves<br>Est wt: 500<br>Dai: Oct. 20-25             | 60 Angus & BWV Yrig Heifers<br>Est wt: 800-810<br>Dai: Sept. 20-Oct. 1 |
| 200 Open Crossbred Heifers<br>Est wt: 750<br>Dai: Oct. 1-10      | 140 Crossbred Yrig Heifers<br>Est wt: 800<br>Dai: Nov. 15          | 120 BWV & BWV Heifer Calves<br>Est wt: 450<br>Dai: Oct. 20-25   | 165 BWV Steer Calves<br>Est wt: 725<br>Dai: Nov. 15                | 1470 Yrig Steers<br>Est wt: 725<br>Dai: Sept. 20-Oct. 1                |
| 140 Black & BWV Yrig Steers<br>Est wt: 800<br>Dai: Oct. 15-20    | 200 Yrig Crossbred Heifers<br>Est wt: 800<br>Dai: Nov. 15          | 260 BWV & Black Steer Calves<br>Est wt: 450<br>Dai: Oct. 25     | 80 Heifer Calves<br>Est wt: 400<br>Dai: Nov. 15                    | 1280 Yrig Heifers<br>Est wt: 725-750<br>Dai: Sept. 20-Oct. 1           |
| 275 Yrig Htd & BWV Steers<br>Est wt: 825<br>Dai: Sept. 10-Oct. 1 | 260 Crossbred Yrig Steers<br>Est wt: 725<br>Dai: Oct. 20-Nov. 15   | 180 BWV & Htd Steer Calves<br>Est wt: 425<br>Dai: Nov. 1        | 150 2 Year Old Bred Heifers<br>Est wt: 600<br>Dai: Oct. 15-20      |  |

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|   |  |   |  |  |
|---|--|---|--|--|
| 120 BWV Heifers<br>Bred to Angus bulls<br>March 1 calving<br>Est wt: 600<br>Dai: Sept. 20 | 320 Bred Angus Heifers<br>Bred to Angus - Mar 1 calving<br>Est wt: 600-625<br>Dai: Oct. 25                   | 700 Angus Heifers<br>Bred to Angus bulls<br>February calving<br>Est wt: 600-625<br>Dai: Oct. 1-optional | 744 BWV Bred Heifers<br>Bred to Angus<br>Est wt: 600<br>Dai: Oct. 10               | 740 Angus Bred Heifers<br>Bred to Angus - Feb. 10 calving<br>Est wt: 600<br>Dai: Oct. 10           |
| 150 BWV Bred Heifers<br>Bred to Angus<br>Est wt: 600<br>Dai: Oct. 20                      | 270 BWV Heifers<br>Bred to Angus bulls<br>February calving<br>Est wt: 600-625<br>Dai: Oct. 1 before optional |   | 150 2 Year Old Bred Heifers<br>Bred to Htd Bulls<br>Est wt: 600<br>Dai: Oct. 15-20 | 200 Angus Heifers<br>Bred to Angus bulls<br>March calving<br>Est wt: 600<br>Dai: Sept. 20-optional |

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# "Super chickens" could lay more than 1 egg every day

It may be possible to develop "super chickens" which lay more than one egg per day.

Recent experiments have shown that a chicken can have two functional reproductive tracts, according to



**DIRECTOR** — Melanie Warner, Baton Rouge, La., has recently joined the International Brangus Breeders Assn. (IBBA) as director of activities. Warner is in charge of organizing IBBA regional Junior Brangus activities, communications and public relations for all livestock shows and in charge of press releases for the IBBA.

## Disease control of pseudorabies

The nation's largest farm organization has urged the Department of Agriculture to intensify its efforts to control and eradicate pseudorabies, a disease that infects swine and can spread to cattle.

Speaking before the House Agriculture Committee's livestock subcommittee, John Sledge, a member of the American Farm Bureau Federation's board of directors and president of the North Carolina Farm Bureau, recommended the USDA provide adequate funding for pseudorabies research and testing.

"Death losses of cattle attributed to the disease are being reported," Sledge said, underscoring the seriousness of pseudorabies, which is technically called Aujeszky's disease.

Sledge, who raises hogs and grows tobacco, peanuts, corn and soybeans on his Oak City, N.C. farm suggested that USDA initiate a pilot program to determine the most effective methods to control and eradicate the disease.

He also commended the department for providing funds to develop a vaccine that reportedly makes it possible to distinguish diseased animals from those that test positive due to vaccination.

Bernard C. Wentworth, University of Wisconsin-Madison poultry scientist and reproductive physiologist.

Wentworth doesn't know whether chickens with double oviducts will double chickens' egg-laying ability. He also stresses that it will be some time before researchers develop any "super chickens" for hen-houses.

Nevertheless, Wentworth's experiments with a rare line of Rhode Island Red chickens that have two oviducts has opened up new possibilities for researchers.

Chickens with double reproductive tracts could significantly cut production costs in the very competitive poultry industry.

Although each of the chickens had two oviducts, each had only one ovary. Wentworth surgically transplanted a piece of the ovary from one side to the other or moved the ovary to the center of both oviducts.

Usually, only a chicken's left oviduct and ovary mature to reproductive capacity. The one on the right side degenerates before chickens mature.

Shifting the location of

the ovary or transplanting a piece of the ovary enabled chickens to produce fertile eggs from both oviducts.

Wentworth says that the surgical techniques are experimental and not feasible on a commercial scale. However, it may be possible to breed chickens with two oviducts to a line of chickens with two ovaries.

Although scientists have not discovered any chickens with two ovaries, they haven't looked for birds of this type until now. Wentworth has alerted other scientists to look for chickens with double ovaries and he feels there's a good chance such a chicken will be found.

It may also be possible to keep the right ovary functioning with hormone treatments. The strain has a functional right ovary which in the strain regresses as birds mature.

Some research has shown that ovulation is blocked if there is an egg in the reproductive tract. Wentworth feels that a bird with two reproductive tracts may not be affected by the blocking mechanism and may start to reproduce an egg in one tract while an egg develops in the other tract.

Almost two-thirds of the mature hens had normal, functional oviducts on the right side following surgery.

Only 15% of the trans-

located ovaries became established on the right side while all of the ovaries pulled through to the mid-line remained close to the right oviduct.

Surgery required to pull the ovary to the mid-line membrane was less complicated than moving a piece of the ovary to the other side, Wentworth notes.

Artificial insemination of a control group of the chickens showed that few sperm crossed over to the right oviduct where the two oviducts joined.

Wentworth then used semen with different genetic markers to inseminate the right and left reproductive tracts of the surgically altered hens. Fertile eggs produced in different tracts would result in chicks that were visibly different.

The surgically altered chickens produced some fertile eggs from both reproductive tracts, and indication that both reproductive tracts were functional and that a single ovary could supply eggs to both tracts.

Wentworth notes that egg production from the left tract was good. Egg production from the right tract was considerably lower. He also says the strain studied is not noted for high egg production.

Although chickens with two reproductive tracts may lay more than one egg per day, Wentworth doubts whether chickens with two reproductive tracts could keep up that pace for an extended period of time due to nutritional and hormonal limitations.

Such chickens would probably require more frequent resting periods between periods of production than are currently used for flocks of laying hens.

In the experiments with the birds with double oviducts, Wentworth translocated a piece of the left ovary and sutured it to the right side. He notes that an ovary produces far more follicles (immature eggs) than actually result in eggs.

In another group of month-old chicks, he pulled the left ovary through the mid-line membrane which separates the left and right reproductive tracts. The ovary was then sutured in place to determine whether one ovary could serve both oviducts.

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## Auction Results

OW'S FUTURITY FARMS AUCTIONEER HORSE PRODUCTION SALE Dixon, Calif., Aug. 15

8 stallions ..... \$9,244  
20 mares ..... 13,088  
4 weanlings ..... 19,600

Auctioneer: Bill Lefty  
Sale Manager: Duane Pettibone & Associates

Top: Miss Two D Two, 18 year old sorrel mare by Two D Two; Rapp's Quarter Horse Ranch, Napa, \$105,000. Queen Leo San, 15 year old bay mare by Leo San; (guest consignors) George Taylor, Santa Ynez, to Allen Funt, Hollywood, \$100,000. Pistol's Holly, 18 year old dun mare by Hollywood Pistol; Rapp's Quarter Horse Ranch, \$90,000. Mr. Royal Mahogany, weanling sorrel colt by Doc's Mahogany; Dr. Kuykendall, Pickerington, Ohio, \$80,000. Smoking Holly, 2 year old bay filly by One Gun, Big D Products, Napa, \$35,000. Poco Rolo Chex, 8 year old chestnut mare by King Fritz; (guest consignors) Dick and Dottie Holm, Santa Rosa, to Hillbilly Ranch, Loomis, \$30,000. Doc's Rock, 2 year old gray colt by Doc's Mahogany; Bradford H. Miller, Trabuco Canyon, \$30,000. Smoking Tokin, 2 year old bay filly by Dry Doc; (guest consignors) N.P. Mussallam, Gilroy, to Frank Monaco and E. Murphy, Clements, \$29,500. Miss Blondie Bar, 20 year old sorrel mare by Doc's Bar; Bill Freeman, Chicago, Ill., \$24,000. Docs King Gold, 2 year old bay filly by Doc's Mahogany; C. John Stringer, Ontario, Ore., \$22,500. Bird's Prescription, 2 year old sorrel filly by Doc's Prescription; Big D Products, \$19,750. Miss Royalwood, 14 year old dun mare by Royal King; (guest consignors) Paul Mendenhall, Alpine, Utah, to Clarence Minetti, Guadalupe, \$17,000. Mr. Dry, 1 year old bay colt by Dry Doc; Lothian and Red Skelton, Anza, \$16,500. Jura's Red Ridge, 12 year old sorrel mare by Poco Red Ant; Rapp's Quarter Horse Ranch, \$15,000. Rene Command, 10 year old bay mare by First Command; Finn and Pritchett, Red Bluff, \$15,000. Smoke N Snap, 1 year old sorrel filly by Mr. Gunsmoke; (guest consignors) Gina Stophar and Phil Ames, Scottsdale, Ariz., to Paul Crumpler, Wichita Falls, Texas, \$15,000. Miss Pipe Smoke, 1 year old sorrel filly by Mr. Gunsmoke; (guest consignors) Rainforest Farm, Callotoga, to John Stringer, \$15,000. This was a million dollar sale \$1,058,700 ... of cutting

horses. Displayed Texas style, most of the horses worked cattle on the south side of the barn and then proceeded to the auction ring on the north side to be sold. With lots of style, GW's Futurity Farms owner, Gary Wexler, gave a classic 1962 model Rolls Royce Bentley to the Jerry Rapp family who purchased the high selling horse.

A sale of outstanding cutting horse prospects, displayed and presented with a "touch of class."

—DON DORIS

**AMERICAN HEREFORD ASSN. R.O.M. QUALIFYING SHOW** Plymouth, Calif., Aug. 8

Judge: John Edwards, Fresno, Calif.

**BULLS:** Grand champion and champion yearling: Pedretti Ranch and Compton Ranch, El Nido, Calif., on GB L1 Domino 081, 5/4/80 by CL1 Domino 380, "Super". Reserve champion and champion bull calf: Montgomery Hereford Ranch, Porterville, on MHR L1 David 017, 10/5/80 by LeGrand Domino 7184, "David". Senior champion: TD Hereford, Elina, on TD Bydel 982, 9/4/78 by BFU Byde LS030. Reserve senior champion: Kelle McNeil, Garber, Calif., on KM Standard Lad 916, 10/2/79 by CH SA Regal Lad 748. Reserve champion yearling: Bright Bros., LeGrand, Calif., on LeGrand Domino F123, 4/5/80 by CH Domino 342, "Red Ox". Reserve champion calf: Pedretti Ranch on GB L1 Domino 093, 9/5/80 by CL1 Domino 875, "Freckles".

**FEMALES:** Grand champion and yearling champion: Cooper and Wampler, Paso Robles, Calif., on TRC Miss Domino 0082, 5/5/80 by TRC L1 Domino 660. Reserve grand champion and champion calf: Bright Bros., LeGrand, Calif., on Bright Mabel F138, 5/4/80 by "Wimpy". Reserve champion calf: Montgomery Hereford on MHR L1 Dominette D004, 9/9/80 by "David".

**GROUPS:** Get-of-sire: Bright Bros. and Montgomery Hereford on "David". Best six head: Pedretti Ranches.

—DON DORIS

Failures can be divided between those who thought and never did, and those who did but never thought.

## Black Gold

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at the Flying Bird Ranch  
Auburn, California

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**SINGLE TREE ANGUS** P.O. Box 621 Newcastle, CA 95658 916/863-2733



**FEMALE CHAMP**—Grand champion and yearling champion at the R.O.M. Qualifying Hereford Show, Plymouth, Calif., went to Cooper and Wampler, Paso Robles, Calif., on TRC Miss Domino 0082, 5/5/80 by TRC L1 Domino 660. (Staff photo by Don Doris)

flexible, of three- to five-year duration, and should include price conditions and safeguard clauses. Products and quantities to be sold would be determined on an annual basis, the Commission said. Export credit might be offered by individual member states until the EEC forms a unified export credit system.

The Commission proposal was careful to emphasize that long-term commitments should neither artificially induce increased agricultural production nor add to the EEC's budget expenditures.

As defined by the Commission, the agreements should be simple and

A proposed framework for long-term, agricultural export agreements by the European Economic Community has been adopted by the European Commission, according to a commission document and reported by UCN.

In a background paper issued recently, the Commission outlined the proposal it will submit to the Council of Agriculture Ministers. The paper did not say which countries the EEC was likely to approach about long-term agreements, but sources mentioned Egypt, Algeria and Morocco.

Exports topic of new EEC plan

USDA soon will set up "working groups" to seek grass-roots inputs before making agricultural policy decisions, Secretary of Agriculture John R. Block said recently.

Block said the working groups form the basic unit of a new policy and coordination council—crossing USDA agency lines—which will meet on an "as needed" basis to review policies and resolve issues.

"An important key to the success of the council rests with state and local groups," Block said. "Effective and timely input from the local level on up is needed if we in Washington are to implement policies and programs that meet the needs of America's farmers, ranchers and other rural residents."

Block will chair the council. Council members will include Deputy Secretary Richard E. Lyng; USDA's two under secretaries, Steeky Lodwick and Frank Naylor; five assistant secretaries, John Crowell, Mary Jarratt, William Leshner, William McMillan and John Schrode (acting); general counsel James Barnes; inspector general designee John Graziano; and director of science and education Anson Bertrand.

Cowboys shoot from the hip. Politicians shoot from the lip.

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Sale catalogue is in August POLLED HEREFORD WORLD.

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## THE MADERA BIG BULL SALE

OCT. 24

Producers Sales Yard  
Madera, California



## Market Roundup:

## Market continues uneven balloon ride

DEMAND AND TRADE FOR fed cattle followed a rather uneven pattern, continuing unstable and mostly lower. Wholesale beef trade coupled with a heavy federal inspection slaughter rate were major factors causing heaviness in live cattle trading. Demand continues best for choice 700-900 lb. and 550-700 lb. carcasses respectively. Price declines on choice heifer carcasses under 550 lb. were finding only narrow outlets and limited demand.

The quality of steers and heifers changed little over the last few weeks, with large percentages of good grades showing up at slaughter. Feeder buyers remain in competition with packer buyers at major terminals when purchasing consignments of good to low-choice cattle to return to feedyards for further feeding.

Slaughter prices last week were also unsteady. Omaha closed steady to 25 cents higher on steers and 50 cents lower on heifers. Sioux Falls, and Sioux City were steady to \$1 lower with most of the decline on heifers. The Central Plains closed steady to 60 cents higher while direct marketing areas westward finished steady to \$1.50 higher, with most of the advance on steers in California, however, Idaho and the Northwestern markets closed steady to 50 cents lower on steers and heifers.

**OKLAHOMA CITY STEERS MD.** frame #1 400-500 lb. \$71.60-74; 500-600 lb. \$66-70; 600-700 lb. \$68-70.40; 700-800 lb. \$64.70-67.70; 800-900 lb. \$64.70-65.40. Heifers md. frame #1 400-500 lb. \$68-64; 500-600 lb. \$69-62. Amarillo steers md. frame #1 300-400 lb. \$74.50-80; 400-500 lb. \$69-73.75; 500-600 lb. \$66-67.50; 600-700 lb. \$64-68.50; 700-800 lb. \$62.50-64.75. Heifers md. frame #1 300-400 lb. \$64-68.50; 400-500 lb. \$69.50-64; 600-700 lb. \$57-59; 600-700 lb. \$66-69.75; 700-800 lb. \$66-68. Dodge City steers md. frame #1 600-700 lb. \$65-67.75; 700-800 lb. \$65.60-68.80; 800-900 lb. \$64.25-65.50. Heifers md. frame #1 600-700 lb. \$68-61.50; 600-700 lb. \$61.20-62.30.

**COLORADO STEERS MD.** frame #1 245-270 lb. \$70.50-76; 275-475 lb. \$67.75-72.50; 550-700 lb. \$66.50-70; 725-875 lb. \$63.50-66.60; 850-950 lb. \$62.75-65.35. Heifers md. frame #1 300-450 lb. \$66-66; 525-750 lb. \$57.50-62.40; 775-900 lb. \$59.10-61.10. Wyoming, western Nebraska and southwestern South Dakota steers md. frame #1 550-700 lb. \$65.75-67.50; 700-800 lb. \$64.50-66.25; 800-900 lb. \$63-65; 900-1055 lb. \$62-64. Heifers md. frame #1 475-600 lb. \$59-60.10; 600-800 lb. \$59-62.50; 800-900 lb. \$59-60.10. Montana steers md. frame #1 500-575 lb. \$63-65; 600-650 lb. \$65-65.50; 800-850 lb. \$61.50-62. Heifers md. frame #1 450-550 lb. \$53-58; 700-800 lb. \$55-56. California steers md. frame #1 475 lb. \$64; 550-655 lb. \$60-62.50; 725-875 lb. \$60-61. Heifers md. frame #1 425-650 lb. \$54-55; 875-750 lb. \$55-56. Washington, Oregon, Idaho steers md. frame #1 300-400 lb. \$68-70; 600-700 lb. \$61-64.75; 700-900 lb. \$60-62; 800-825 lb. \$64. Heifers md. frame #1 300-400 lb. \$58-62; 400-700 lb. \$53-55.75; 875-775 lb. \$64-66.

**ARIZONA SLAUGHTER STEERS** mixed good and choice 2-3 1025-1050 lb. \$68-69; 1125 lb. \$70; good with end choice 2-3 950-1075 lb. \$68-69; 1100-1175 lb. \$66; mostly good 2-3 950-1100 lb. \$67-68; 1225 lb. \$65; Holsteins \$64. Heifers good with end choice 2-3 850-950 lb. \$64-64.50; mostly good 2-3 1050 heiferettes \$63. New Mexico slaughter steers mostly choice 1000-1225 lb. 2-4 \$67; mixed good and choice 850-1125 lb. \$64.25-66.50; mostly good 700-725 lb. \$63.50; 800 lb. \$64.50. Idaho slaughter steers good to mostly choice 2-3 1025-1200 lb. \$66-68.50; Holsteins \$67-59. Heifers good to mostly choice 2-3 900-1050 lb. \$62.50-65.50. Western Kansas slaughter steers choice 2-4 1025-1175 lb. \$68.25-67.50; choice with end good 1000-1175 lb. \$66-66.50; mixed good and choice \$64.50; Holsteins \$60-61.25. Heifers choice 2-4 930-1025 lb. \$68.50-64.75; choice with end good \$63-64.50; mixed commercial to choice including heiferettes \$69-60.

**UTAH SLAUGHTER STEERS** good to mostly choice 2-3 1050-1200 lb. \$64-66; Holsteins \$69-61. Heifers good to mostly choice 2-3 950-1000 lb. \$62-63; mixed good and choice 900 lb. \$61. Texas, western Oklahoma slaughter steers good to mostly choice 2-3 1025-1175 lb. \$67-67.50; mixed good and choice 2-3 1000-1225 lb. \$64-66.75; Holsteins \$61-63. Heifers choice 2-3 925-1025 lb. \$64-64.50; mixed good and choice 2-3 1025-1175 lb. \$66-66.50; good to mostly choice \$62.50-63.75; 2-4 1000 lb. heiferettes \$60-61.50. Colorado slaughter steers choice 2-3 1150 lb. \$67.25; choice #8's 1100 lb. \$87.25; good to mostly choice #3's 1050-1150 lb. \$64.50-66.50; 1100-1200 lb. \$66.50-66.75; 1050-1075 lb. \$64.50-65.50; Holsteins \$61. Heifers mostly choice 2-3 950-1025 lb. \$64.25-68; good to mostly choice 925-1025 lb. \$62.75-64.50; good and commercial 1025 lb. \$61.50.

**WASHINGTON, OREGON SLAUGHTER** steers good to mostly choice 2-3 975-1300 lb. \$66-68.50; Holsteins \$61-62.50. Heifers good to mostly choice 2-3 875-1100 lb. \$63-64. San Angelo slaughter lambs choice and prime 90-120 lb. \$60-61; 11-20 lbs. \$55-57; 108-116 lb. \$55-59.50. Ewes good \$20-22; few woolled \$23; utility \$17-20; kid and utility \$18-17. Feeder spring lambs choice and fancy 45-75 lb. \$54-59.50; 75-85 lb. \$52-55.10. Sioux Falls feeder pigs 10-12 20-30 lb. \$21-31; 30-40 lb. \$19-24; 40-50 lb. \$19-24; 50-60 lb. \$19-24; 60-80 lb. \$19-24; 80-120 lb. \$19-24.

ALEX MOSTROUS

## WESTERN AUCTION ROUNDUP

(Reports as quoted by markets)

## STOCKTON LIVESTOCK MARKET

Stockton, Calif., Aug. 24

2,088 head received: Feeder calves, md. frame 1 300-400 lb. \$53-53.25; 350-500 lb. \$53-56.25; 500-600 lb. \$52-54.50; 600-650 lb. \$50-54.25; 700-800 lb. \$50-50.50; 850-925 lb. \$57.50-59. Md. frame 1-2 350-500 lb. \$59-62; 500-650 lb. \$58-60. Feeder heifers, md. frame 1 375-500 lb. \$50.50-53.25; 600-875 lb. \$50.25-53.50; 725-775 lb. \$50-52. Md. frame 2 400-800 lb. \$54-58; 500-650 lb. \$49-52. Slaughter cows, ut. and comm. 2-4 \$41-45; high dressing \$45-48; high dressing heiferettes \$47-50; lower dressing ut. \$38-40; cutter 1-2 \$35-39; empty cutter \$30-42; canner and low cutter 1-2 \$30-35; feeders \$45-51. Slaughter bulls, YG 1 125-1875 lb. \$51-54; YG 1-2 1100-1430 lb. \$47-50; feeders 1050-1150 lb. \$47-50-48.50. Replacements, mixed ages bred 6-8 mos. 975-1040 lb. \$405-445 each.

## TEMPLETON LIVESTOCK MARKET

Templeton, Calif., Aug. 22

1,477 head received: Feeder steers, choice 300-400 lb. \$60-70; 400-500 lb. \$58-65; 500-600 lb. \$57-63; 600-700 lb. \$57-62; 700-800 lb. \$57-60.25. Feeder heifers, choice 300-400 lb. \$60-65; 400-500 lb. \$58-65; 500-600 lb. \$58-63; 600-700 lb. \$58-62; 700-800 lb. \$55-58. Slaughter cows, ut. and comm. \$43-48; cutter and canner \$36-43; dropped calves \$25-50. Slaughter bulls, \$48-55.

## PORTLAND LIVESTOCK MARKET

Portland, Ore., Aug. 24

1,250 head received: Feeder steers, md. and lg. frame 1 300-400 lb. \$58-65; 400-500 lb. \$58-62; 500-600 lb. \$54-59.75; 600-700 lb. \$53-56.50; 700-800 lb. \$54-56; 800-900 lb. \$55-58.30; 1000-1100 lb. \$51-59.50. Feeder heifers, 200-300 lb. \$58-63.50; 300-400 lb. \$51-50.50; 400-500 lb. \$47-53.50; 500-600 lb. \$46-54.25; 600-700 lb. \$50-56.50. Slaughter cows, bulk ut. and comm. 2-4 \$41-45; mixed cutter and ut. 2-3 \$38-42.50; canner and low cutter 2-3 \$35-39.25. Slaughter bulls, YG 1 1000-1500 lb. \$53-58; 1500-2100 lb. \$58-58.25. YG 2 1000-1500 lb. \$43-53; 1500-2100 lb. \$53-53.50.

## OK LIVESTOCK MARKETS AND FEEDYARDS

Caldwell, Idaho, Aug. 20

1,187 head received: Feeder steers, choice 300 lb. \$63-67; 400 lb. \$58-64.50; 500 lb. \$61.50; 600 lb. \$60-64.25; 700 lb. \$58-63.50; 800 lb. \$58-62; 900 lb. \$57-61.50; 1000 lb. \$56-60. Feeder heifers, choice 300 lb. \$54-58; 400 lb. \$53-57; 500 lb. \$54-57.50; 600 lb. \$53-57.50; 700 lb. \$53-58.50; 800 lb. \$52-54.30; 900 lb. \$51-54.50; 1000 lb. \$50-53. Slaughter cows, ut. and comm. 2-3 \$42-46.75; canner and cutter 1-2 \$37.75-42.75. Slaughter bulls, individual 1-2 1200-1750 lb. \$51-50.4.

## DIXON LIVESTOCK AUCTION

Dixon, Calif., Aug. 19

301 head received: Feeder steers, md. frame 1 350-450 lb. \$64-67; 475-575 lb. \$61-63.50; 600-700 lb. \$61-62.50; 700-740 lb. \$60-62.50. Feeder heifers, md. frame 1 350-450 lb. \$55-54.25; 550-670 lb. \$52-53.50. Slaughter cows, ut. and comm. 2-3 \$42-46.75; canner and cutter 1-2 \$37.75-42.75. Slaughter bulls, individual 1-2 1200-1750 lb. \$51-50.4.

## BAKER LIVESTOCK AUCTION, INC.

Baker, Ore., Aug. 19

287 head received: Feeder steers, good to choice heavy \$58-62.50; light \$55-63.50. Calves, good to choice heavy \$59-64; light \$50-55. Feeder

## QUINCY LIVESTOCK MARKET, INC.

Quincy, Wash., Aug. 19

802 head received: Feeder steers, choice 300-400 lb. \$68-68.70; 600-700 lb. \$62-60.40; 700-800 lb. \$58-58.50; 800-900 lb. \$56-56.75; 900-1000 lb. \$54-54.25; 1000-1100 lb. \$52-52.50. Slaughter cows, ut. and comm. \$43-50.50; canner and cutter \$38-45. Slaughter bulls, YG 1 1085-1545 lb. \$49-50.50; YG 2 1470-1740 lb. \$54-75.50.

## GALLAGHER LIVESTOCK, INC.

Fallon, Nev., Aug. 19

747 head received: Feeder steers, weaner 250-350 lb. \$55-73; 400-475 lb. \$53-58; yearling \$50-55; long yearling \$57-52. Feeder heifers, weaner \$53-58; yearling \$48-54; long yearling \$48-54. Slaughter cows, comm. \$45-49; ut. \$42-45; canner \$33-40; leader \$35-45; heiferettes \$45-50. Slaughter bulls, feeder \$45-53; butcher \$53-58. Replacements, preg. tested \$350-450; pairs \$400-550.

## KLAMATH FALLS LIVESTOCK AUCTION MARKET

Klamath Falls, Ore., Aug. 18

431 head received: Feeder steers, md. frame 1 355-495 lb. \$62-65; 510-615 lb. \$60-62; 635-830 lb. \$58-60.50; 8m. frame 1 815-820 lb. \$57-58.25. Md. frame 1-2 225-395 lb. \$60-62; 605-895 lb. \$54-75-57.25. Feeder heifers, md. frame 1 255-335 lb. \$60-61; 405-480 lb. \$56-57.25; 577-590 lb. \$53.75-55.75. 8m. frame 1 855-565 lb. \$54.25-56.25. Md. frame 1-2 345-425 lb. \$55-55.50; 480-775 lb. \$49-51.25. Slaughter cows, standard \$45.25-46.25; ut. \$41-45.75; cutter \$37-40. Slaughter bulls, YG 1-2 1120-1730 lb. \$52-55. Replacements, md. frame 1 yearling, preg. tested 900-950 lb. \$67-67.50; 950-1000 lb. mixed age with sm. to 200 lb. calves \$485-525 per pair.

## STOCKLAND LIVESTOCK MARKET

Spokane, Wash., Aug. 24

384 head received: Feeder steers, md. and lg. frame 1 755-800 lb. \$60-63.50; 800-850 lb. \$58-60.25. Feeder heifers, md. and lg. frame 1 430-550 lb. \$52-58. Slaughter cows, ut. and comm. 2-3 \$42-46.75; canner and cutter 1-2 \$37.75-42.75. Slaughter bulls, individual 1-2 1200-1750 lb. \$51-50.4.

## DIXON LIVESTOCK AUCTION

Dixon, Calif., Aug. 19

301 head received: Feeder steers, md. frame 1 350-450 lb. \$64-67; 475-575 lb. \$61-63.50; 600-700 lb. \$61-62.50; 700-740 lb. \$60-62.50. Feeder heifers, md. frame 1 350-450 lb. \$55-54.25; 550-670 lb. \$52-53.50. Slaughter cows, ut. and comm. 2-3 \$42-46.75; canner and cutter 1-2 \$37.75-42.75. Slaughter bulls, individual 1-2 1200-1750 lb. \$51-50.4.

## BAKER LIVESTOCK AUCTION, INC.

Baker, Ore., Aug. 19

287 head received: Feeder steers, good to choice heavy \$58-62.50; light \$55-63.50. Calves, good to choice heavy \$59-64; light \$50-55. Feeder

helpers, good to choice heavy \$53-57; light \$53-57. Slaughter cows, heiferettes \$47-52; comm. \$43-47.25; ut. \$41-45; cutter \$40-45; canner \$38-41. Slaughter bulls, good to choice heavy \$48-54; light kind and feeder \$43-50. Replacements, bred cows \$450-500; bred heifers \$450-500; pairs \$500.

## MADRAS AUCTION YARD, INC.

Madras, Ore., Aug. 19

175 head received: Feeder steers, choice 300-400 lb. \$61-65; 400-500 lb. \$58-62; 500-700 lb. \$58-58; 700-800 lb. \$56-60. Good, 300-400 lb. \$68-60; 400-500 lb. \$53-55; 500-700 lb. \$52-54; 700-800 lb. \$50-51.50. Feeder heifers, choice 300-400 lb. \$50-53; 400-500 lb. \$49-50; 500-700 lb. \$50-53. Good, 300-400 lb. \$46-50; 400-500 lb. \$45-57; 500-700 lb. \$43-45.50. Slaughter cows, comm. and ut. \$44-46.50; canner and cutter \$30-50.1-45; high yielding \$47-50. Slaughter bulls, heavy \$53-55; light \$46-50-50.

## DIXON LIVESTOCK AUCTION

Dixon, Calif., Aug. 18

440 head received: Hog, barrow and gilt, US 1-2 180-200 lb. \$54-55; 210-220 lb. \$53-54; US 1-3 210-260 lb. \$51-52.50; 175 lb. \$49-53.50. US 2-3 200-250 lb. \$48-51. Sows, US 1-2 300-350 lb. \$38-38; 600-700 lb. \$43-43; Baore, 200-300 lb. \$40-43; 400-500 lb. \$27-10-29.75. Feeder pigs, US 1-2 80-70 lb. \$52-52; 100-100 lb. \$53-57; 110-125 lb. \$57-60. Weaner pigs, 20-35 lb. \$20-29 each; 10-20 lb. \$19-29 each.

## PORTLAND LIVESTOCK MARKET

Portland, Ore., Aug. 24

1,180 head received: Sheep, spring lambs choice and prime \$55-55.116 lb. \$57-59; good and choice \$55-105 lb. \$55-57. Slaughter steers, ut. and good 1-2 pelts \$14-18; cul and ut. \$11-20-14.50. Feeder spring lambs, choice and fancy 1-2 pelts, few full woolled \$75-95 lb. \$50-52; mixed good and choice 60-85 lb. \$48-50; 50-65 lb. \$45-58. Stock ewes, yearling \$38-39 each; 2-year-olds \$25-26 each; solid and full mouth \$15-30 each. Yearling bucks \$35-52 each.

## MACLIN-CALDWELL

Ontario, Calif., Aug. 18

328 head received: Sheep, slaughter lambs choice and prime \$11 to full pelts \$8-11.25 lb. \$51-54; 110-124 lb. \$52-56. Slaughter

## Kershaw &amp; Sons

Commercial Cattle Feeders

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## STOCKLAND LIVESTOCK MARKET

Spokane, Wash., Aug. 24

209 head received: Sheep, slaughter lambs, choice and prime 100-113 lb. \$52-53.50; Feeder lambs, choice and prime 72-100 lb. \$47.75-48.75.

## HOGS STOCKLAND LIVESTOCK MARKET

Spokane, Wash., Aug. 24

481 head received: Hog, barrow and gilt US 1-2 180-200 lb. \$54-55; 210-220 lb. \$53-54; US 1-3 210-260 lb. \$51-52.50; 175 lb. \$49-53.50. US 2-3 200-250 lb. \$48-51. Sows, US 1-2 300-350 lb. \$38-38; 600-700 lb. \$43-43; Baore, 200-300 lb. \$40-43; 400-500 lb. \$27-10-29.75. Feeder pigs, US 1-2 80-70 lb. \$52-52; 100-100 lb. \$53-57; 110-125 lb. \$57-60. Weaner pigs, 20-35 lb. \$20-29 each; 10-20 lb. \$19-29 each.

## DIXON LIVESTOCK AUCTION

Dixon, Calif., Aug. 18

440 head received: Hog, barrow and gilt, US 1-2 180-200 lb. \$54-55; 210-220 lb. \$53-54; US 1-3 210-260 lb. \$51-52.50; 175 lb. \$49-53.50. US 2-3 200-250 lb. \$48-51. Sows, US 1-2 300-350 lb. \$38-38; 600-700 lb. \$43-43; Baore, 200-300 lb. \$40-43; 400-500 lb. \$27-10-29.75. Feeder pigs, US 1-2 80-70 lb. \$52-52; 100-100 lb. \$53-57; 110-125 lb. \$57-60. Weaner pigs, 20-35 lb. \$20-29 each; 10-20 lb. \$19-29 each.

## PORTLAND LIVESTOCK MARKET

Portland, Ore., Aug. 24

1,180 head received: Sheep, spring lambs choice and prime \$55-55.116 lb. \$57-59; good and choice \$55-105 lb. \$55-57. Slaughter steers, ut. and good 1-2 pelts \$14-18; cul and ut. \$11-20-14.50. Feeder spring lambs, choice and fancy 1-2 pelts, few full woolled \$75-95 lb. \$50-52; mixed good and choice 60-85 lb. \$48-50; 50-65 lb. \$45-58. Stock ewes, yearling \$38-39 each; 2-year-olds \$25-26 each; solid and full mouth \$15-30 each. Yearling bucks \$35-52 each.

## MACLIN-CALDWELL

Ontario, Calif., Aug. 18

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Runs 225 head on 312 acres. Tremendous improvements include owner's home, guest quarters, horse barn, kennel, duck ponds, year around, flowing creeks. Near Parma, Idaho. \$725,000.  
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480 Acres with over 1/2 mile of Silver Creek near Sun Valley. Great hunting and fishing. Approximately 180 acres irrigated. \$495,000.  
**BOISE RIVER RANCH**  
509 Acres: Front for nearly one mile on the Boise River near Parma. 340 acres gravity irrigated with balance in native grass. Will run 325 cow or better.  
**HIGH VALLEY RANCH**  
510 Acres: Beautiful mountain setting in high valley with meadows, creeks and timber. Year around access. Run 150-160 pair for 5-6 months. \$785,000 with possible trade.  
**CAMAS PRAIRIE RANCH**  
2,580 Acres: Excellent summer grass area. 2,319 acres cultivated in dryland alfalfa and barley. Balance in native grazing. Could be converted to an excellent yearling operation. \$1,500,000.  
**GRANDVIEW VALLEY**  
488 Acres: Will run 400 cows on 450 acre alfalfa and gravity flow water. Free water plus hot mineral well. Good working facilities. Super purebred or dairy location in Idaho's warm area. \$935,000.  
**LENH VALLEY RANCH**  
**CENTRAL IDAHO**  
Beautiful ranch south of Salmon, Idaho. Will run 950 animal units with minimal management. Contains nearly 3,000 deeded acres of irrigated or sub-irrigated meadow and improved upland grazing. BLM and state leases contain 15,970 acres of private allotment all fenced and cross-fenced. Old deeded water rights from the Lemhi River in addition to springs flowing 5,000 gpm. Ranch also has rainbow trout hatchery and egg production facilities (selling the owner's 1/2 interest for \$30,000 annually with a lease/lease arrangement). A good ranch with a cash flow even in the lean years. Price: \$2,250,000.  
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You'll be in the heart of southern Oregon's cattle and recreation country. You'll sell groceries, sporting goods, some hardware, with new gas pumps in front. The store is complete with all shelves and equipment and has a 3 bedroom apartment. The ledger shows \$200,000 plus in gross sales for 1980 with \$25,000 plus to owners. Only \$35,000 down plus inventory and terms. \$140,000 is the total investment. Ask for our Commercial Flyer.

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**KLAMATH FALLS**  
78 Acres, irrigated, all main line, 2 1/2 mile wheel line, modern, 3 bedroom house, bunk house and numerous outbuildings for registered sheep operation or Quarter Horse ranch. \$225,000. Terms available.  
67 Acres, all irrigated, currently in alfalfa, potatoes and grain. All brick, modern, 3 bedroom house loaded with extras. Barn, hay pole barn, shop, lambing shed and more. Could be excellent, registered sheep ranch. \$300,000. Terms negotiable.  
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Lloyd McClure, evenings, 503/882-4940  
**ERA-DURANT, REALTORS**  
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**NATIVE PASTURE**  
10,000 Acres mostly gentle, oak-studded terrain, on paved road 20 miles west of I-5 between Sacramento and Redding. 3 headquarters, all have good corrals, very well watered, run 1,800 pair for winter season. \$4,250,000. Can occupy this fall.

**NEVADA/OREGON**  
2,000 Pair year round, 5,500 deeded acres includes approximately 2,000 meadow with some alfalfa. Almost all free water, 1 irrigation well, fenced and cross-fenced. BLM permit for 2,000 units and airport. Private, no trucking. Only 3 months average winter feeding, over 400 lbs. weaners. Plenty of mostly new machinery included at \$2,800,000 (only \$1,400/lb. cattle at market).

**NEVADA 750 UNITS**  
6,000 Deeded, nearly 500 sq. mi. combined summer and winter permits plus meadow make this a 750 pair, year around outfit. More water to develop, increase return. 80 miles to Reno. \$1,250,000, cattle at market, seller help finance.

**VALLEY SHOWPLACE**  
Fronts Hwy. in Sacramento Valley, 4,350 acres includes 400-500 acres Class 1 plus 400-500 Class II & III. 1,100 acres irrigated, more to develop. Excellent residence, headquarters, corral, fencing, \$7 million.

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**NEAR SACRAMENTO**  
488 Acres, 360 irrigated pasture, underground pipeline, District surplus water, barn, corral, 3 bedroom home. \$1,700,000. Terms. Also, 24 acres adjoining with excellent, new, 3 bedroom home, pool for additional \$200,000.

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305 Acres rolling, oak-studded foothills near Marysville on paved road. Excellent headquarters to supervise winter leases in the area. Good home, barn, etc. Develop irrigated pasture from canal through property or sub-divide. \$1,000,000.

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Horseman's dream, 33 acres flood irrigated. Large barn, indoor arena, outdoor flood lighted and sprinkled riding arena, livestock corral, scales. Lovely, older 3-4 bedroom home, many extras. 1 1/2 miles to Auburn. \$500,000, terms.

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40 irrigated acres near Lincoln. Good headquarters, many corals. Good, 3 bedroom, 2 bath home, white fence showplace for growing breeder. \$395,000, cash or terms.

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**CENTRAL OREGON**  
450 Acres northwest of Bend. This ranch has 200 irrigated acres. Large, recently remodeled, ranch home, barn, shop and other outbuildings. Irrigated well and District water rights. Grazing rights on adjacent federal land, cattle, hay and grain. Beautiful views of Three Sisters, Mt. Jefferson and Mt. Hood. \$800,000. Cash to assumable loans. Adjacent ranch available for larger operation.  
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Phone: 503/672-5432 or 503/672-0829, Bill Siles, Broker.

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230 Acre mini-ranch in pasture and grass on south fork of Burnt River, Ure, Oregon, fronts John Day Highway. Approximately 180 acres water right. Great for starter, showing stock or retirement. Excellent hunting and fishing in surrounding area. \$300,000, owner financing.  
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**LAKE COUNTRY**  
Old Family Owned Diversified Ranch: 1,800 acres all irrigated mostly food and feed water. Cattle, hay, grain. Good equipment and buildings. \$2,386,000. Excellent terms. Broker owned.  
Commercial Geothermal Greenhouse Operation: Great terms or would consider a lease option.  
1,200 Pair for 6 months: 1,500 mil, deeded acres, 2,000 acres mil, riparian, 1,000 acres irrigated plus riparian. Excellent terms.  
337 Acres: On year around stream. 110 acres irrigated alfalfa. 160 acres irrigated, improved pasture, 77 acres dry pasture. \$340,000.  
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1,300 Feet elevation in the valley floor, 23 inches average rainfall.

**DAIRY**  
**LORIN AND SHARON BOSCH DAIRY**  
90 Acres of good plow ground under irrigation, 8 stanchion Herringbone parlor, 850 lb bunker silo, 2 hay barns, 110 loafing row stalls, calf barn with free stalls, concrete pit with pump with special nozzle to sprinkle 300 ton circle on pastures. This dairy has earned trophy for milk quality. Nice 3 bedroom, split level, 2 bath home, inground pool, 2-story, older home on paved road with school bus and mail by front gate, elementary and high schools and veterinary within 4 miles. Taxes and irrigation, \$4,300. Selling price, \$450,000.

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148 Deeded acres, show barn, pole construction, 25 foot high, concrete floor, 12' x 18', wash rack, concrete block walls with ties, good lighting, 6 pens, pole structure off barn with individual feed bunkers and automatic of all, live in comfort. 2,800 square foot, 4 bedroom, 3 bath, 2 fireplaces, electric, forced air heat, thermopane windows, 2 bedroom caretakers home. 80 ton hay barn, corals, 3,000 lb. scales. 3 stall horse barn. \$396,000. Taxes, \$1,200.

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447 deeded acres, highway location between Prineville and Redmond. Crooked River frontage, 2 bedroom home with full basement, barn, hay sheds, grain bins, feedmill, corals. \$580,000.  
SAFE AND BAR in good, little town. Land, buildings, fixtures, equipment. \$1,255,000. \$300,000 down.  
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**JACK CAMPBELL**  
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**MODESTO CALIFORNIA RANCH**  
9.45 Acre horse training estate and show facility. Includes 2 big covered arenas, a feed storage building, concrete and metal stalls, corals, a mobile home and irrigated pasture. The price is \$500,000 with seller financing.

**OAKDALE CALIFORNIA RANCH**  
248 Acre cattle and horse ranch. Wet and dry pasture, hay, horse and cattle barns, racetrack, corals, plus 2 houses. Price: \$875,000. Seller will finance.  
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Remember this morning when you said that colt was too well broken to rope off of?

Remember this morning when you said that colt was too well broken to rope off of?

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**SIERRA VALLEY RANCH**  
pasture, 481 deeded acres, 800 head of cattle, 230 acres under irrigation, 100 head of horses, many other deluxe improvements. Rental home and lovely. For more info: Brothers, Box 55, Truckee, CA 95161/667-6227.

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Diversified, 1,500 acre cattle ranch in eastern Oregon. \$1.50 per AU or \$1,227 per acre total, irrigated alfalfa, excellent water, good soils and milk ability. A 408 AU permit is also. One hunting and fishing area. CALL NOW!  
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105 Level to rolling acres. Well located in an area of other ranches. Remodeled farmhouse, 2 mobile homes, numerous barns, paddocks, irrigated pastures, excellent fencing. Professionally landscaped. A show place for the serious buyer, priced at \$1,300,000.  
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1,380 Acres good grade near Redmond, good livestock water, corals, loading chute. Also has BLM grazing lease. Located 35 miles south of Prineville, Oregon, 60 miles east of Bend, Oregon. Price \$220,000. \$50,000 down, balance 40 year terms at 10% interest. Shown by appointment. All financial credentials have been established.  
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**BEAUTIFUL JOHN DAY VALLEY RANCH**  
One of the most beautiful working cattle ranches available with large barn, nice corals and scales, feedlot area with shelter, equipment storage area with shop, large airplane hanger, 2 homes, the larger house is an older home with all the modern conveniences, including Jan Air, microwave, whirlpool bath and much more. The property has over one mile of the John Day River going through it with approximately 200 acres alfalfa irrigated by 6 wheel lines with a yield of approximately 5 tons per acre, 240 acres irrigated pasture, some flood irrigated, one pond and one wheel line plus approximately 1,160 acres hill grazing land. All land is deeded. \$1,400,000.  
For Appointment, Call Owner, 503/932-4987

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17,000 Deeded acres 65 miles north of Bend on U.S. Highway 87, 25 hours from Portland. Good bunch grass, year around grazing, elevation 2,550'-3,300'. About 14" precipitation. Carries 550 cows plus heifers and bulls or would make good yearling feed from November to April. Dry farm potential on 2,500 acres. Overlooks Deschutes River Valley. Upland birds, mule deer, elk.  
Great investment at \$105 per acre Asking \$1,800,000 with \$540,000 down. Balance 25 year amortization and 1 year balloon at 9.5% interest for strong buyers. Seller motivated. Wants to move by December 1st. All details available. Brokers welcome.  
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**KLAMATH BASIN RANCHES**  
2,000 Acres, 800 irrigated. Good improvements. \$2,440,000.  
4,100 Acres, 850 irrigated. Farm equipment. \$1,250,000, owner financing.  
370 Acres, 330 irrigated. No improvements. \$650,000.  
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480 Acres, 275 irrigated. 2 homes. \$775,000.  
180 Acres, 175 irrigated. River frontage. \$383,000.  
278 Acres, 260 flood irrigated. \$381,000.  
630 Acres dry farm. Nice home and shop. \$425,000.  
120 irrigated acres, feedlot, nice improvements. \$365,000.  
176 Acres recreation property. River frontage. \$125,000.

**BOB HORTON, Broker**  
Ray Peterson, Leta Connor  
503/882-8879 24 Hours  
**HORTON RANCH REALTY**

**EASTERN OREGON RANCHES**  
860 Acres situated at the base of the Elkhorn Mountains. This ranch has excellent free water, good soil and is highly diversified. Presently in hay, grain, cattle, \$1,100,000. Cash or terms to qualified buyer. Adjacent ranch available for larger operation.  
Baker Valley: 988 acres of fertile cropland, free gravity flow irrigation system, 2 dwellings, good outbuildings, excellent fencing and situated at the foot of the beautiful Elkhorn Mountains. A very high quality ranch with management flexibility. \$1,250,000. Cash or good terms to qualified buyer.  
288 Acres Baker Valley meadow ranch, 2 miles from Baker on paved highway. Abundant water, good soil, new corals, 5 miles of river through ranch; would be an ideal registered cattle operation. \$600,000. Good terms to qualified buyer.  
For information on these properties or other ranches, please call:  
**INTERMOUNTAIN REALTY**  
1405 Campbell St., Baker, OR 97814  
PHONE: 503/623-4434 or 503/523-3414  
Mark Beckie, Broker • Greg Backus, Assistant Broker

**MODESTO CALIFORNIA RANCH**  
9.45 Acre horse training estate and show facility. Includes 2 big covered arenas, a feed storage building, concrete and metal stalls, corals, a mobile home and irrigated pasture. The price is \$500,000 with seller financing.

**OAKDALE CALIFORNIA RANCH**  
248 Acre cattle and horse ranch. Wet and dry pasture, hay, horse and cattle barns, racetrack, corals, plus 2 houses. Price: \$875,000. Seller will finance.  
Ask for Ed McAllister at: **WOLVERINE REALTORS**, 658 McHenry Ave., Modesto, CA 95358. 208/525-7864.

**INTERMOUNTAIN REALTY**  
1405 Campbell St., Baker, OR 97814  
PHONE: 503/623-4434 or 503/523-3414  
Mark Beckie, Broker • Greg Backus, Assistant Broker

Remember this morning when you said that colt was too well broken to rope off of?

Remember this morning when you said that colt was too well broken to rope off of?

PACIFIC Farms and Ranches 13

**HORSE FARM**  
**WASHINGTON**  
80 Acres outstanding horse farm. Large, quality building area, race track, and much more. Many other deluxe improvements. Rental home and lovely. For more info: Brothers, Box 55, Truckee, CA 95161/667-6227.

**1,200 HEAD MOUNTAIN RANCH EASTERN OREGON**  
Lots of grass and timber, gravity flow irrigation for hay meadows. Good terms to strong buyer. \$3,000,000.  
**LOWELL STEEN, INC.**  
PHONE: 503/620-7243

**NORTH CENTRAL OREGON**  
Wheat, Alfalfa & Cattle  
4,480 Acres of which 490 acres irrigated by pivot. 865 acres dryland wheat and 3,122 acres in rangeland. High production with low costs. Price \$1,600,000. Terms. Other farms and ranches available.  
**R.W. WADE & ASSOCIATES, INC.**  
2445 NE 1st, Bend, OR 97701  
PHONE: 503/388-4530

**FOOT OF CASCADES**  
210-4,000 ACRES  
Crest of Albany, Oregon. Beautiful grazing land, forest, springs, irrigation. Ideal for cattle, horses, sheep, dairy, raspberries, Christmas trees, etc. Includes 3 homes, 4 barns and turndishing. Call: owner/agent, 714/640-7210.

**FARMERS & INVESTORS**  
With up to \$25 MILLION to invest in Farm & Investment Property immediately. Call: Ed Peelman, collect, anytime.  
**PEELMAN REALTY**  
3515 West American  
Fresno, CA 93706  
PHONE: 209/485-4430

**RANCH: 800 head, 3,500 acres deeded, 1,000 acres private lease, 1,030 irrigated, beautiful home, corals, 800 head feedlot. A working ranch, \$1,750,000. OR: Idaho into 600 and 300 head outfit.**

**NOVOTNY'S DOUBLETREE REALTY**  
P.O. Box 367, Ontario, OR 97914  
PHONE: 503/881-1441  
Evenings, Lem Wilson, Salesman, 503/889-8347; Ray Novotny, Salesman, 503/282-3284.

Load up on savings. Shop around before you buy - in WLJ's Machinery Section.

**CENTRAL OREGON EMPIRE**  
17,000 Deeded acres 65 miles north of Bend on U.S. Highway 87, 25 hours from Portland. Good bunch grass, year around grazing, elevation 2,550'-3,300'. About 14" precipitation. Carries 550 cows plus heifers and bulls or would make good yearling feed from November to April. Dry farm potential on 2,500 acres. Overlooks Deschutes River Valley. Upland birds, mule deer, elk.  
Great investment at \$105 per acre Asking \$1,800,000 with \$540,000 down. Balance 25 year amortization and 1 year balloon at 9.5% interest for strong buyers. Seller motivated. Wants to move by December 1st. All details available. Brokers welcome.  
**C. PATRICK BATES REALTY, INC.**  
370 E. So. Temple, Salt Lake City, UT 84111  
801/521-4259, Days • 801/378-4428, Evenings  
Oregon Co-Broker  
Glenn Eddy - Valley Ranch Sales  
John Day, Oregon

**WATER - WATER - WATER**  
**KLAMATH BASIN RANCHES**  
2,000 Acres, 800 irrigated. Good improvements. \$2,440,000.  
4,100 Acres, 850 irrigated. Farm equipment. \$1,250,000, owner financing.  
370 Acres, 330 irrigated. No improvements. \$650,000.  
100 Acres, 100 irrigated. New improvements. May be purchased with above 370 acres. \$275,000.  
480 Acres, 275 irrigated. 2 homes. \$775,000.  
180 Acres, 175 irrigated. River frontage. \$383,000.  
278 Acres, 260 flood irrigated. \$381,000.  
630 Acres dry farm. Nice home and shop. \$425,000.  
120 irrigated acres, feedlot, nice improvements. \$365,000.  
176 Acres recreation property. River frontage. \$125,000.

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1405 Campbell St., Baker, OR 97814  
PHONE: 503/623-4434 or 503/523-3414  
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Mark Beckie, Broker • Greg Backus, Assistant Broker

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Remember this morning when you said that colt was too well broken to rope off of?

PACIFIC Farms and Ranches 13

**BEAUTIFUL OREGON RANCH SETTING**  
400 Acres near the Payette River. Located on road to Anthony Lakes recreation area. Payette River through property. Feedlot, 80 acres hay, 500 acres pasture. Price: \$1,050,000. Blackaby Real Estate, Box 260, Ontario, OR 97914. Phone: 503/881-1301, evenings, 503/889-2378.

**COMPACT PRODUCER**  
320 Acres, 285 under sprinklers. High test alfalfa. 3 bedroom, 2 bath home overlooks alfalfa fields and river in valley below. Excellent wells, barn, irrigation equipment. Low, low power bills. \$477,000. Equipment to farm by separate negotiation.  
**HORSEMAN'S OR PUREBRED HEADQUARTERS**  
80 Acres, 47 acres flood irrigated pasture. Like new 3 bedroom, 2 bath, custom cedar home. Ready for you to finish with corals, stalls, arena and additional fencing. \$1,650,500. Terms.  
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**INTERMOUNTAIN Farms and Ranches 13**  
**INTERMOUNTAIN Farms and Ranches 13**

**65 ACRE PASTURE & HAY RANCH:** 2 bedroom home, new, 3 stall horse barn, 2 cor garage plus shop building, 60



**MOUNTAIN Farms and Ranches 13**

**MONTANA RANCHES**  
Dillon Lodge Valley, Philpott, Idaho areas, sprinkler irrigated, turn-key operations, highly productive with good winter. Call Jim Lane, Broker, SHAW AGENCY, 400 Missouri Ave., Deer Lodge, MT 57222, 400/846-1820 or 846-3022, evenings. Owner financing, terms negotiable.

**MOUNTAIN Farms and Ranches 13**

**COLORADO RANCHES**  
9 of the best in the most beautiful part of western Colorado near the West Elk Mountains. Also several homes and small ranches.  
**CRAWFORD REALTY, INC.**  
Crawford, CO 81415  
303/921-5021, Anytime

**MOUNTAIN Farms and Ranches 13**

FOR SALE or lease by owner: Beautiful mountain ranch located near Del Norte, Colorado, 300 plus acres meadow and pasture, complete improvements plus forest permit for 120 cows with calves. P.O. Box 891, Pueblo, CO 81002, 303/545-1850.

**PLAINS Farms and Ranches 13**

**SOUTHERN MISSOURI** stock ranches. We have several from 50 to 400 head ranches, also smaller ones. Also, a few small ranches. Box 216, Ave. MO 65608. Call: 617/683-4636; Bill Merrill, 417/883-5593; Pete Mooney, 417/824-9583.

**PLAINS Farms and Ranches 13**

**CENTRAL MISSOURI COMBINATION FARM & RANCH**  
1,159 acres with 600 tillable, 2 new homes plus numerous improvements, interstate highway frontage, excellent financing.  
For more information, please contact:  
Glenn Spiking  
**OPPENHEIMER INDUSTRIES, INC.**  
PHONE: 816/471-1750; Residence, 913/432-6740

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**SOUTHWEST Farms and Ranches 13**

**DELL CITY, TEXAS**  
Owner financed, 828 acre ranch. Excellent for a dairy farm. 15,000 gals water from well. Not a tillable land.  
For information, call:  
915/502-8888  
Paul Juen Real Estate Co.  
3725 Montana St.  
El Paso, TX 79903

**AGRI-BUSINESS INVESTMENTS 19**

**NEBRASKA**  
Best land location in Nebraska. Fertile Platte River Valley irrigated. Alfalfa and corn. 36,000 tons per year. Capacity includes 3 plant and 10 harvesting and trucking equipment. 1,000 acres owned (more available), 4,000 acres plus leased and farmed under favorable leases. Pro-Xan conversion, \$9,610,000/terms negotiable.  
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201 California St., Suite 930  
San Francisco, CA 94111  
PHONE: 415/434-4380

**MACHINERY AND SUPPLIES 20**

**BIG BUD TRACTOR**, 350 horse power, FVFD, excellent condition. \$35,000. 200/834-8656. Turlock, California.

**FARROWING STALLS**: All steel, \$142.95. Includes feeder-waterer, top rail, ramp rail. Weighs 204#. Free literature. Starr National, Inc., Main, Colchester, IL 62523, 309/776-3445.

**CENTRAL MICHIGAN Tractor and Parts**, 2903 North U.S. 27, St. Johns, MI 48879. Call: Toll Free, 800/248-9283. Save 50% on good, used tractor and combine parts. We ship anywhere.

1 Like new, New Holland 390 lb grinder ..... \$8,600  
1 Like new, New Holland model 25 blower ..... \$2,000  
1 CB 600 Gehl chopper ..... \$5,600  
PHONE: 817/335-4281 or 624-7523



# Join WLJ for October Southwest Ranch Tour

WLJ's Southwest Ranch Study Tour, scheduled for Oct. 11-17 is filling up fast. Over 100 stockmen from 12 states, including Hawaii, and Canada will meet in El Paso, Texas, on Sunday, Oct. 11. From there, the group will travel through West Texas cattle country and New Mexico—visiting with top ranchers along the way and viewing the ruggedly beautiful Southwest.

Among those who have already made their tour reservations are: James Pettitt, King City, Calif.; Warren Max, Roseville, Calif.; John Frost, Happy, Texas; Tom Davis, Cascade, Idaho; Jane Krach, Denver, Colo.; The Kings, Santa Barbara, Calif.; Jim Clippson, Eagle Lake, Texas; Keith Meigs, Holtville, Calif.; John Thomas, Austin, Texas; Gus King, Castro Valley, Calif.; Ryle Olson, Kloten, N.D.; Ann Elkins, Hazlet, Sask., Canada; E.H. Brainerd, Canadian, Texas; Paul Carroll, Dilley, Texas; Le Zor Bowdell, Ross, Calif.; Don Anderson, Evansville, Ind.; Roy Bray, King City, Calif.; Allan Adams, Randolph, Utah; Arthur Reinstein, Livermore, Calif.; Meredith Rustan, Tracy, Calif.; Tony Caputo, San Jose, Calif.; Robert Arnold, Madera, Calif.; C.D. Sharp, Santa Rosa, Calif.; Jim Bardin, Ranch, Salinas, Calif.; John Stockton, Houston, Texas; Phyllis McKenna, Kingman, Kan.; William Eby, Paia, Hawaii; Jack White, Ellensburg, Wash.; Blaine Puckett, Sayre, Okla.; Ray Pershall, Marsing, Idaho; Margaret Steward, Baker, Ore.; John Franz, Yelm, Wash.; Avile Sa, San Ardo, Calif.; Joe Hill, Fairland, Okla.; C.E. Elling, Cache, Okla.; Alice Kaeslin, Stockton, Calif.; Cedar Springs Ranch, Livermore, Calif.; Jesse Walker, Globe, Ariz.; Gene Ward, Sacramento, Calif.; Gordon Christensen, Salt Lake City, Utah; Mary Hayes, Lompoc, Calif.; Paul Borendrogt, Jamestown, Calif.; Charlotte Berberick, Hollister, Calif.; G.C. Green, Lakeport, Calif.; O.S. Hokenried, Lakeport, Calif.; Jay Hunt, Enterprise, Utah; Marian Jacobson, Baker, Ore.; Ken Twisselman, McKittick, Calif.; Don Wolf, San Miguel, Calif.; Jack Bohrer, Oroville, Calif.; Edwin Lorman, Filer, Idaho; Ernie Burroughs, Denair, Calif.; George Boeger, San Jose, Calif.; George Hartsock, Shandon, Calif.

There is still time to make your reservations, according to WLJ Publisher/Editor Dick Crow. So sign up now and join your friends for a fun, fact filled week in October.

**OUR RECORD SPEAKS FOR ITSELF**  
BENCHMARK now has over 12 million dollars in exclusive listings. BENCHMARK is a participant broker in over 1 1/2 million dollars of real estate under contract.  
So far in 1981, BENCHMARK has participated in the closing of over 8 million, eight hundred thousand dollars in real estate sales.  
We offer color brochures and a bi-monthly newsletter containing our listings and other data pertinent to the agricultural producer and investor. Let us know if you would like to receive this publication.  
**LET OUR RECORD SPEAK FOR YOU**  
Call us when you are ready to buy or sell a ranch.  
**benchmark**  
Investments of Colorado, Inc.  
715 Horton Dr. #400, Grand Junction, CO 81501  
PHONE: 303/245-9410

**We Specialize In COLORADO RANCHES**

**Arriba**  
2,080 Acres farm, 1,000 acres irrigated, 980 acres possible dryland crops, 200 acres grassland, plus 1 section state land, near Arriba, Colorado, 7 miles, good water, 3 bedroom home, various outbuildings and corrals, \$1,064,000.

**Becker**  
700 Acres deeded, 640 acres state lease, 110 acres irrigated, 12 miles northeast of Kiowa, Colorado. Produces 300 to 325 tons of hay. No improvements. 1 mile of West Elbow Creek.

**Brooker**  
2,500 Acres ranch, 2,000 acres irrigated, 8 miles east of Walden, Colorado. Plus 1,300 acre BLM lease. Owner says ranch will run 700 cows priced at \$1,260,000.

**Elbert County**  
4,700 Acres ranch, approximately 1,500 acres timberland, located 11 miles northeast of Kiowa, Colorado, just 1 hour and 15 minutes from Denver. Great development potential.

Other ranches and farms for sale with hunting and fishing, 40 acres up.

**FOR FURTHER INFORMATION ON THESE AND OTHER RANCHES, CONTACT:**

**ORR LAND COMPANY**  
4455 ARAPAHO STREET  
WHEAT RIDGE, COLORADO 80033  
(303) 424-5030

**RANCHES FARMS**

**MANY RANCHES**  
For Sale  
Phone: 303/698-4878  
FRANK MCCLERNAN

**NEW! FREE!**  
Exciting, full holiday catalog! Over 5,400 country properties described, pictured! Land, farms, homes, water front, recreation, retirement buy! Yours FREE from the world's largest!  
**STROUT REALTY, INC.**  
P.O. Box 27147  
Dept. 8096  
Denver, CO 80227  
PHONE: 303/989-3466

**ROCK CREEK REALTY**  
For Ranches

**COW CREEK RANCH**  
4,577 Acres in one block. Borders Highway 12, seven miles west of Joliet. Cow Creek and Rye Grass Creek runs full length of ranch with 1 1/2 miles of Yellowstone River frontage. Open water line year around. Lots of shelter. Enough saw timber to keep a saw mill busy. 800 acres of hay and farm ground. 2 sets of buildings. Excellent location 40 miles from Billings market.  
Owner Financing at 8 1/2% annual INTEREST RATE. Priced to sell at \$300 per acre. First time offered for sale.  
Call For Information and Showing:  
PHONE: 406/982-3295  
406/982-3717  
Evenings  
Gale Schank, Broker

**HAWAII Farms and Ranches 13**

**1,000 ACRES HAWAII**  
With 1 mile beach frontage. Sale or trade for ranch or investment property.  
Call: Ed Peelman, Collect  
**PEELMAN REALTY**  
3315 W. American Ave.  
Fresno, CA 93708  
PHONE: 209/485-4430

**SOUTHEASTERN Farms and Ranches 13**

FOR SALE: Northwest Arkansas 127 acre broiler and cattle showplace, 2 wells, airport and pond, 24,000 capacity broilers, 4 bedroom home, all improvements in excellent condition. Call: 601/736-8935.

**7 1/2% FINANCING**  
Northwest Arkansas, beautiful Ozark Mountain ranch near 3 major lakes. 500 acres, 400 in grass, marketable timber, all minerals, 1 1/2 mile river frontage, 12 spring turkey, 48" rainfall. Deer, quail, turkey, milk, or property. Great barns and 5 bedrooms, brick home with 2 fireplaces, central air, home-maker kitchen.  
Write or call for complete brochure:  
**SCOTT SEARIGHT**  
Rt. 3, Box 142H  
Berryville, AR 72616  
501/645-3449  
**GREEN MOUNTAIN REALTY**  
\$405,000

**ARIZONA 500 COW RANCH**

- Northeastern Arizona
- Rolling grasslands
- Approximately 44,000 acres state and private lands
- 656 Acres deeded
- Attracting headquarters with excellent improvements
- Telephone/electricity
- \$1,100,000 includes stock and equipment.

Good terms. Owner anxious.

**HASTINGS & COMPANY**  
Ranch Brokerage  
20 W. Olive, Suite 112, Gilbert, AZ 85234  
PHONE: 602/892-3211 or Evenings, 602/892-4146

**ARIZONA RANCH 728 HEAD**  
Scenic mountain ranch, beautiful headquarter improvements, with main home, foreman house, corral house, barn, corral and scales, pool with continuous flowing water. Excellent range improvements. 32 developed springs, creek through ranch. Top quality, crossbred cattle. Over \$1 million depreciables. \$1,200,000 including livestock and equipment. Owner financing available.  
**HASTINGS & COMPANY**  
Ranch Brokerage  
20 W. Olive, Suite 112  
Gilbert, AZ 85234  
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Evenings, 602/892-4146

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Find all the details regarding MAD above the Classified Corral's coupon.

**AG MACHINERY INC.**  
P.O. Box 805, Brush, CO 80723  
PHONE: 303/842-2833

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**NEW TRACTORS**  
AG 7045 145 hp cab, heat, air weights, 18" offset disc ..... \$34,000  
AG 7080 180 hp equipped like above ..... \$41,500  
AG 8550 4WD equipped like above & duals ..... \$57,950  
AG 8550 4WD like equipment & duals ..... \$71,750  
Combines  
Gleaners  
NS rotary loaded 24" header ..... \$63,750  
NS rotary loader 24" header ..... \$73,500  
NS rotary loader 24" header ..... \$81,350  
L2H corn plus 24" header ..... \$81,900  
M2H corn plus 24" header ..... \$63,500  
Gleaner Corn Heads & Grain Heads  
L24" grain head complete ..... \$5,150  
830A corn head ..... \$9,800  
AB30 corn head ..... \$12,800  
N830A corn head ..... \$12,800  
Other New Equipment  
16" offset disc ..... \$4,750  
18" offset disc ..... \$4,150  
6 row 30" rolling cultivator ..... \$3,450  
3 row blades 10' 1.250, 9' 1.105, 8' 800, 6' 325 3 pl. roller ..... \$1,370  
3 pl. 6' offset disc ..... \$375  
3 pl. Heaton 5000 bale mover ..... \$195  
20' mounted field cultivator ..... \$1,850  
41" X8" grain auger ..... \$1,335  
Used Equipment  
AG7045 Demo New Warranty Less than 200 Hrs ..... \$28,900  
Ford 2000 with loader ..... \$5,150  
MF Super 90 3 pl 540 pto ..... \$4,750  
New 2 row corn picker new ..... \$975  
1977 L2K5 HV Combine 24" Header ..... \$34,800  
L438 low profile cornhead ..... \$2,000  
L438 low profile cornhead ..... \$4,600  
L438 low profile cornhead ..... \$3,750  
High profile Gleaner cornheads 430 440 330 320  
Make offer  
Heaton 50A stackmover ..... \$3,600

**FINANCING AND WAIVER OF INTEREST PROGRAM**  
**AG MACHINERY INC.**  
Box 805, Brush, CO 80723  
PHONE: 303/842-2833  
New Versatile Used Dealer

**CLOSING DATE—4:00 P.M. TUESDAY**  
... for issue mailed Friday and dated the following Monday.

**UNITED FARM AGENCY**  
1355-L.S. Colorado Blvd.  
Bldg. C, Suite 322  
Denver, CO 80222  
Phone: TOLL-FREE  
800-821-2599  
7 days a week, 6 to 6.

**RANCHES OR PASTURE WANTED 15**

WANTED: Lease hill range northern California. 300 cows. 918/878-2478.

WANTED: Winter pasture in California. 500 to 10,000 acres above Fresno. After 6 p.m., 918/457-7294.

WANTED TO LEASE: Ranch to carry 300 more cows. Experienced cowman. Write Ad. Dept. 811 c/o WLJ.

WANTED: Winter pasture for 1,000 to 1,500 weaner calves. Contact: Reservoir Land Co., 350 Sansome St., San Francisco, CA 94104, 415/562-9100.

WANTED: Year around pasture for 500 to 1,000 mother cows. Want 3 to 5 year lease. Flexible on working arrangements. Phone: 408/646-1218.

**AG MACHINERY INC.**  
Box 805, Brush, CO 80723  
PHONE: 303/842-2833  
New Versatile Used Dealer

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**FENCE POSTS 21**

**RANCH FENCING**: Robert Snow, Box 34, Granite Station, Bakerfield, CA 93301, 805/399-0683, after 5 p.m.

**OSMOSE K33 PRESSURE TREATED ROUND POSTS**  
Direct from manufacturer. Timberland, Box 1010, Hayden Lake, ID 83825, 208/775-5916.

**RAILROAD TIES**  
Corral board, round posts and power poles. Sharp prices. State-wide delivery service. Phone: 209/229-2113, before 8:00 a.m. Jim Davis, Redwilde Lumber, Fresno, California.

**SCHOOLS 24**

**AUCTIONEERING**: Write: Report School of Auctioneering, Inc., Box 199, Decatur, Indiana 46033. Free Catalog. Term soon.

**TRAILERS 25A**

1983 MERRITT 27 ft. full trailer, aluminum, 4 decks for sheep. \$1,600. Call: 415/828-9376.

**Let WLJ's Classified Corral get the momentum going for the sales you want.**

**ALUMINUM GOOSENECKS—Trailers—**  
18 to 28 foot long. Built by Barrett for Corwin Trailer Sales. \$1415.99  
Manteca, CA 95336  
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**GOOSENECK**  
Full type, fullbed, toilet, hot beds, bowerlows and custom made on stock and ready for immediate shipment. 5,000 lbs. to over 24,000 lbs. Various lengths.  
See The  
**OREGON TRAILER**  
In Northern California  
At  
**HENSTEDS TRAILER CORRAL**  
Rt. 3, Box 453K  
Auction Yard Rd.  
Coltonwood, California  
(Between Redding and Red Bluff off I-5 off Auction Yard Rd. exit.)  
CALL: 916/347-4825  
or 827-8846  
Quality trailers at reasonable prices. Financing by Belam Trailer Manufacturing Co., Salem, Oregon.

**3,000**  
1,500 to 2,000 lb. round bales, coastal Bermuda hay, 8 to 12% tested protein \$50 per ton. FOB Henderson, Texas. Delivery available.  
PHONE: 817/335-4261 or 624-7523

**PASTURES AVAILABLE 17**

**CENTRAL CALIFORNIA** San Joaquin Valley cow ranch for lease, 65,000 plus or minus. Call: 209/829-8295, after 8 p.m.

**TOTAL YEAR AROUND MANAGEMENT AVAILABLE**  
For 2001. Beginning fall pasture, 1981. Eastern foothill mountain ranch. 208/758-3978.

**Wife**  
**OPPENHEIMER INDUSTRIES, INC.**  
Cattle Department  
P.O. Box 16657  
Knoxville, TN 37914  
PHONE: 615/971-1750

**REAL PROPERTY & BUSINESS FOR SALE**  
Rancher and horseman's supply business. Fed, tack, farm machinery, leather repair. \$450,000. Includes building and inventory. Call: 214/294-2294, 214/294-2294.

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To your prospective buyers. Classified in WLJ's Classified Advertising. P.O. Box 2290, Dallas, TX 75201.

**GEAR**  
Your advertising towards the West—Advertise in WLJ's Machinery Section.

## Auction Results

**WILLIAMS BRANGUS PRODUCTION**  
Alpine, Texas, Aug. 22

2 herd bulls ..... \$85,000  
3 yearling bulls ..... \$4,333  
4 bull calves ..... \$10,375  
10 embryo donor lots ..... \$4,421  
19 bred heifers ..... \$13,375  
13/30 bull by Brinks Carson 35170; 4 breeding interests to Blocker and Choyra Brangus, Cat-spring and Karyville, \$45,000.  
Miss Williams 6918 2/28/78 cow by WSR Cloud 942; Giebel Brangus, \$45,000.

History was made this day as over \$2,000 worth of cattle were sold in a single afternoon. Clayton and Modesta Williams and ranch manager, Gary Bruns, have put together one of the finest Brangus herds in the country. Brangus breeders came from California, Missouri, Oklahoma, Arkansas, Mississippi, New Mexico, Arizona, Texas and London, England, to share the offering.

This was certainly a day to be remembered. Clayton Williams is an entrepreneur with the bubbling personality, and this sale reflected his optimism. Auctioneers Bert and Ruben Reyes  
Sale Managers: R & F Cattle Co.

Top 2 breeding shares for embryo transplant for pick of any cow in the Williams herd: Magic Ranch, La. \$200,000. The Thunder of Brinks, 11/18/78 bull by Brinks Mac Titan 8/4; 1/8 semen and breeding interest; Pyramid Land & Cattle Co., Midland, \$100,000. Miss BB General 5070 (Tina), 10/17/74 cow by Brinks Carson 35170; 4 breeding shares of Giebel & Brinks Brangus, \$200,000. Miss BB General 4358 (Priscilla), 11/14/75 cow by Brinks Carson 35170; 2 breeding shares to Brinks Brangus, \$70,000. Mr. Williams 650-4358 (Nuevo Jose), 1/30/80 bull by WSR Rocky Joe 650; Diamond B Cattle Co., Shawnee, N.M., \$65,000. Miss BB 31215 (Teresa), 2/17/75 cow by Mr. Bar Six 21/10; 2 breeding shares to Juan Brinkley, Westlake, \$60,000. WSR Miss FJ 769 (Rosanna), 2/17/75 cow by Rocky Diamond, 2 breeding shares to 1 Diamond Ranch Co., Dvllr, \$50,000. MS Clay Deats 34716.

## Delay in market trade could boost domestic beef prices

In its announcement recently, USDA said all fresh and frozen meat entering the U.S. would be spot checked for species by U.S. authorities because of the recent discovery of horse meat and possibly kangaroo meat in some Australian beef shipments. USDA also said all boneless meat now enroute from Australia would be held at the point of entry and tested for species determination by the Food Safety and Inspection Service. In addition, countries shipping beef to the U.S. must initiate a species testing program, USDA said.

A USDA official also told CNS USDA lacks the analytical chemical needed to conduct species test for kangaroo meat. However, it is not known if this will delay the overall testing procedures and delivery of the meat to U.S. processors.

Although FSIS could not be reached for official comment on the program, an information officer from FSIS said USDA is working out details and a timetable for implementing the tests.

The confusion in the marketplace boosted prices for domestic trimmings as processors scrambled to secure replacements for the possible absence of Australian beef, market sources told CNS. Australian beef makes up about 10% of U.S. ground beef supplies, one meat importer estimated.

One meat importer predicted that domestic trimmings prices would move \$3 to \$6 per cwt. higher as a result of the Australian situation. He also said it would take three to four weeks before the market became settled.

According to USDA Market News Reports, rumors of an embargo prompted U.S. buyers to aggressively seek domestic trimmings to insure supplies if Australian beef supplies became unavailable.

Trading of cow beef in the Los Angeles market came to a halt after USDA announced all Australian beef has to be reinspected, according to USDA Market News. One meat broker told CNS that a number of beef offerings had been withdrawn as a result of the confusion. He said imported boneless beef for October delivery was being offered \$3.50 to \$4 higher.

One beef importer said a delay of up to a month could boost domestic cow beef prices \$5 to \$10 per cwt.

Some of the market sources were seeking New Zealand beef to replace Australian beef on a short-term basis.

In its announcement, USDA said the species testing of the beef would insure the integrity of U.S. beef imports.

Doing nothing is tiresome because you can't stop to take a rest.

## Obituaries

**JOHN O. ROWE**  
John O. Rowe, 85, a lifelong resident of the Davis, Calif. area, and a leader in California livestock activities, died recently in his home.

Rowe was a 1913 graduate of UC Davis, and in 1918 developed the Inland herd of Milking Shorthorns.

Rowe showed and judged cattle throughout the U.S. and was an early pioneer of the American Milking Shorthorn Society, the Production Credit Assn., and a charter member of the Bolano and Yolo County farm bureaus. He also belonged to the Athens Masonic Lodge of Davis.

Rowe is survived by his wife Lillian; three sons, Stuart and Charles both of Davis and James of Idaho; three daughters, Evelyn Rominger of Winters, Margaret Curry of Dixon and Ruth Carter of Oklahoma; a brother Ray of Kelseyville; a sister Myrtle Swenson; and 17 grandchildren.

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**CHARLES E. KIRK**  
Funeral services were held recently for Charles E. Kirk, of Castle Rock, Colo. Kirk, a well-known livestock man, passed away after suffering a heart attack. He was 81.

Born Jan. 17, 1900 in Denver, Kirk spent his younger years on family ranches in El Paso County. He graduated from Manual Training High School, Denver, and Colorado Agricultural and Mechanical Arts College (CSU). He served with the field artillery in WWI.

In 1925, Kirk married Gertrude Moynihan in Denver. His early occupation was as a registered cattle herdsman. In 1925, the Kirks bought the Hay Valley Ranch near Monument, Colo., and remained there for 14 years. In 1939 the Monument land was traded for the Prairie Land Ranch near Peyton. They operated this ranch for 7 years until its sale in 1946 when Kirk took a position as Douglas County Extension agent.

Kirk retired from this post in 1955 and the following week became the General Livestock Superintendent for the National Western Stock Show, a position he continued until 1978.

Some of his interests were: director of Western Stock Show Assn., a livestock judge for almost every Colorado and Wyoming county fair, Colorado State Fair board, superintendent and commissioner, National County Agents Assn., Douglas County Historical Society, International Farm Bureau Family, Douglas County Fair manager and board member, CSU Alumni Assn., Westerners, and a member, warden and vestryman for Christ Episcopal Church in Castle Rock.

He is survived by his widow Gertrude of Castle Rock; two sons, Larry of Reno, Nev., and Charles of Littleton, Colo.; and four grandchildren.

## Spur grain sales

High U.S. interest rates and the high cost of capital will cause farmers to keep grain inventories at a bare minimum this year, according to Jim Gill of the Illinois Farm Bureau, reports CNS.

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